



**South Carolina**  
Department of Commerce  
Just right for business.



## Business Services: “Who we are and how we can help You”

### Who is S.C. Commerce



- The state’s business agency
- Tasked with recruiting new companies and helping our existing companies grow



## An International Brand State



Mercedes-Benz



## Business Services

- SourceSC Program
- Supplier Outreach Program
- Recycling Market Development



## Supplier Development Program



- To help existing South Carolina companies take advantage of the state's economic development success, S.C. Commerce has several supplier development initiatives:
  - SourceSC
  - Outreach events
  - B2B matchmaker events



## SourceSC: Find, Buy and Connect

Whether your business is large or small, new or existing, SourceSC can connect you with in-state suppliers, products and vendors who can help you:

- Improve efficiency
- Manage supply chain activities
- Lower operation and freight costs
- Reduce supplier delivery times
- Improve business relations with suppliers

[www.sourcesc.com](http://www.sourcesc.com)





# Outreach Events

For projects with a significant construction component, S.C. Commerce assists by hosting contractor and subcontractor outreach events.

Events have been held for some substantial projects.



# Recycling Market Development

# 25%

“...[A]ll **state agencies**... shall procure products & materials with **recycled content** & products & materials which are **recyclable** where practicable... It is the goal of the General Assembly for state & local governmental agencies to reflect a **twenty-five percent goal** in their procurement policies.”  
Section 44-96-140 (E)



## Recycling Market Development

# 7.5%

7.5% price preference for products that:

- contain **recycled** materials;
- are **reusable** & offered as alternatives to disposable products; and/or
- are designed to **be recycled**.



## Recycling Market Development



If recycled products are not purchased, then there is no market for the materials you recycle.

### PRO TIPS:

- Buy **recycled** bulk products
- Consider items like building materials, park benches, awards, give-aways, ag. plastic
- Google/talk to **vendors**
- Call/email **Commerce** [cfryer@sccommerce.com](mailto:cfryer@sccommerce.com) or **DHEC** [gortonald@dhc.sc.gov](mailto:gortonald@dhc.sc.gov)
- **Track** purchases





Questions?