

**36TH ANNUAL
PROFESSIONAL
DEVELOPMENT FORUM
AND TRADE SHOW**

SCAGPO

**South Carolina Association of Governmental
Purchasing Officials (SCAGPO)**



**DEB
SOFIELD**



**MOOKIE
WILSON
1986 METS**



**MIKE
HALL**



**NETWORKING
EVENTS INCLUDE:**

President's
Reception

Championship
Luncheon

Gold Medal Gala

and all work
sessions

**NOV. 4, 2014
PRE-FORUM
EVENTS INCLUDE:**

Golf Tournament
Arcadian Shores Golf
Course 8:30 - 3:00

Bowling Tournament
North Myrtle Beach
Bowling Center
6:00 - 9:00

**HARRIET
TURK**



*Book
Signing
sessions to
follow all
Plenary
Speakers*



**DARIN
MATTHEWS**

Pre-Forum Course by
Darin Matthews and
Several sessions
featuring NIGP
Instructors:
Norma Hall,
Joe Tommie,
Mary Sims

**NOVEMBER
5-7, 2014**

**MYRTLE BEACH MARRIOTT RESORT & SPA AT THE GRANDE DUNES
8400 Costa Verde Drive • Myrtle Beach, SC 29572
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REGISTER ONLINE AT WWW.SCAGPO.ORG

SCAGPO

South Carolina
Association of Governmental Purchasing Officials



2014 SCAGPO Forum AGENDA

Wednesday November 5, 2014	
7:00 am – 8:30 am	Member Breakfast - Oleander ▼
8:00 am – 5:00 pm	Member & Vendor Registrations - Trade Show Lobby
8:45 am – 9:00 am	Oleander – President’s Welcome Δ
9:00 am – 10:30 pm	Oleander – Plenary Session Speaker: Mookie Wilson (1986 Championship Mets Team) Including Book Signing Δ
10:45 am – 11:15 am	Tides 2 - Concurrent Session: First Timer’s Orientation – Facilitated by Georgia Gillens Δ
10:45 am – 11:45 am	Osprey - Concurrent Session: Bob Hardison – Market Research
10:45 am – 11:45 am	Oleander 1 - Concurrent Session: Charlie Adams – Hamsterring Avoid the Wheel Δ
10:45 am – 11:45 am	Oleander 2 - Concurrent Session: Norma Hall - Leadership Δ
11:00 am – 12:30 pm	Trade Show Set-Up by Vendors
11:45 pm – 1:15 pm	Break for Lunch – On Your Own
1:15 pm – 5:00 pm	Vendor Trade Show – Atlantic Ballroom Δ
5:00 pm – 6:30 pm	Trade Show Closes – Dinner On Your Own
6:30 pm – 7:00 pm	President’s Reception - Oleander ▼ Δ – Light Refreshments to be served
7:00 pm – 11:00 pm	Networking Social - Oleander ▼ Δ – Election Results Announced at 7:45 – No food to be served during this time

Thursday - November 6, 2014	
7:00 am – 8:30 am	Member Breakfast - Oleander ▼
8:30 am – 12:40 pm	Silent Auction – Tides 1 (Certification Committee)
8:30 am – 5:00 pm	Member & Vendor Registration – Main Lobby- Registration Alcove
9:00 am – 10:15 am	Oleander - Plenary Session: Deb Soefield 15 Rules for the Road Δ followed by Book Signing
10:30 am – 11:15 am	Tides 2 - Concurrent Session Sam Hanvey – Source Selection
10:30 am – 11:15 am	Osprey - Concurrent Session: Stacy Adams – The “Pro” Way Δ
10:30 am – 11:15am	Oleander 1 - Concurrent Session: 2015 Board Training (Subject to Change)
10:30 am – 11:15 am	Oleander 2 - Concurrent Session: Jennifer Abney – Making the Most of Your P-Card Program
11:30 am – 12:15 pm	Tides 2 - Concurrent Session Dixon Robertson - ABC’s of Responsibility
11:30 am – 12:15 pm	Osprey - Concurrent Session: Joe Tommie – Purchasing Basics: Evaluating Bids & Proposals Δ
11:30 am – 12:15 pm	Oleander 1 - Concurrent Session: Norma Hall – RFP Pre Solicitation Δ
11:30 am – 12:15 pm	Oleander 2 - Concurrent Session: Kimber Craig – Developing Specifications Δ
12:30 pm – 1:45 pm	Oleander - Hall of Champions Networking Luncheon ▼ Δ Silent Auction Winners Announced
12:40 pm	Silent Auction Closes – Winners Announced at Hall of Champions Luncheon
2:00 pm – 2:30 pm	Oleander – E-Bridge General Session: Cindy Sisloff - Reverse Bids - Δ Oleander (Member Drawing)
2:45 pm – 3:30 pm	Oleander - General Session: Kimber Craig, John White & Mike Spicer - South Carolina Procurement Updates- Δ
3:45 pm – 5:30 pm	Vendor Trade Show
3:30 pm – 4:15 pm	Silent Auction Pick-Up
5:30 pm – 6:00 pm	Trade Show Drawing
7:00 pm – 7:30 pm	Oleander Lobby – Gala Reception
7:30 pm – 9:00 pm	Oleander Gold Medal Gala – (Cocktail/Gala attire) ▼

Friday - November 7, 2014	
7:00 am – 8:30 am	Turn in Badges - Oleander
8:00 am	Championship Breakfast- Oleander ▼
9:00 am - 10:15 am	Featuring: Harriet Turk Δ
10:15 am – 10:30 am	Morning Break
10:30 am – 11:30 am	Closing Session: Mike Hall, Followed by Book Signing Δ
11:30 am – 11:45 am	Break
11:45 am – 12:00 pm	Gift Drawing & Adjournment - Oleander

KEY

▼ Ticketed Events

Δ Vendor/Member Shared Opportunities

October 30, 2014

Message from Forum Hosts



Stephen L. Pullie
President



Stacy Gregg
VP, Program Chair



Clarissa G. Clark
Forum Chair

We welcome you to SCAGPO's 36th Annual Professional Development Forum & Trade Show. We want you to know that as Members and Vendors alike, we appreciate your willingness to support SCAGPO's Professional Development and efforts as well as your own dedication to the pursuit of your own professional improvement.

We've made quite a few changes this year, which we hope will enhance your experience. To begin, we do not have work sessions dedicated to our vendors. Instead, we invite all forum participants to choose the sessions they believe are related to their careers.

You will also find that we have changed a few of our social events. On Wednesday evening, we've allotted time for dinner on your own. We will serve refreshments prior to a 30 minute comedy show and end the evening with a social event featuring forum favorite Deyond Spann of Dragon Entertainment. Preceding Thursday's Gold Medal Gala is a small reception in the lobby. We encourage you to take the time to get there a bit early to enjoy this time networking with other members before the awards banquet begins.

You will notice that the Silent Auction is scheduled for one day only (Thursday). We believe that this will allow Certification Committee members more time to enjoy what the Forum has to offer.

Finally, we would like to THANK the members of the Forum, Program, and Sponsorship Committees for all of the effort you have contributed to make this event a success. Your help is invaluable and we hope that you may now enjoy the fruits of your labor.

Again, thank you all for making SCAGPO's the best Professional Development Forum ever. We look forward to spending this time with you!

Program

Stacy Gregg, Chairperson
Jennifer Abney
Lois Amick
Jo Marie Brown
Nadine Chasteen
Clarissa G. Clark
Georgia Gillens
Sam Hanvey
Tammy Isham
Venis Manigo
Tamika Malone
Angela Ramsey
Valoria White

Forum Committee

Clarissa Clark, Chairperson
Al Morant
Angela Jordan
Cathy Sprowls
Clarissa Belton
Charles Wiggins
Deborah Gunn
Julie Boland
Jamie Jackson
Jo Marie Brown
Jo Sullivan
Jeff Patterson
Kim Parham
Lisa Ackerman
LaShonda Outing
Mac Stiles
Toni Marshall
Nadine Chasteen
David Rawl
Rob Lyon
Sam Hanvey
Sam Stephens
Stacy Adams
Stacy Gregg
Melissa Thurstin
Tony Shealy
Tom Deloach
Valoria White

2014 SCAGPO LEADERSHIP: OFFICERS

Steve Pullie, CPPB
President

Mac Stiles
Treasurer

Stacy Gregg, CPPO, CPPB
Vice-President

Christy Davis, CPPB
Secretary

Donna J. Potts, CPPB
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Region II

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Jo Marie Brown, CPPB
Rob Lyon, CPPB
Wayne Wilcher, CPPO, CPPB

Past President

Georgia Gillens, CPPO, CPPB, CPM

2014 SCAGPO Leadership: Committee Chairs

Clarissa G. Clark, CPPB
Annual Forum

Stacy Gregg, CPPO, CPPB
Awards & Scholarships

Al Morant
Co-Sponsorship

Nadine Chasteen, CPPO, CPPB
Certification

Tony Shealy
Finance

Jo Marie Brown, CPPB
Historian

Stacy Gregg, CPPB
Information & Publicity

Cathy Sprowls, CPPB
Membership

Georgia Gillens, CPPO, CPPB, CPM
Nominating

Georgia Gillens, CPPO, CPPB, CPM
Past President's Council

Sandra Wright, CPPB
&

Michele Mahon, CPPB
Professional Development

Steve Pullie, CPPB
Program

Davis Quiat, CPPB
Legislative & Resolutions

David Rawl, CPPB
Parliamentarian

SCAGPO 2014 Volunteers

Awards & Scholarships

Stacy Gregg, Chairperson
John Hamer
Jeff Patterson
Michele Mahon
Mary Sims
Dave Thomas
Margaret Woodson

Historian

Jo Marie Brown, Chair
Stacy Gregg
Mary Ellen Williams

Co-Sponsorship

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Stacy Adams
Janice Bell
Rob Lyons

Information & Publicity

Stacy Gregg, Chair
Andy Bowman
Kristal Doherty
Thomas Harvin
Tammy Isham
Tameka Malone
Michelle Robinson
Margaret Woodson

2013 PROFESSIONAL DEVELOPMENT COMMITTEE

Sandra Wright, Co-Chair
Michele Mahon, Co-Chair

Lisa Ackerman
Lois Amick
Andy Bowman
Jo Marie Brown
Nadine Chasteen
Kristal Doherty
Stacy Gregg

Sam Hanvey
Tammy Isham
Jamie Jackson
Jan Petersen
Nan Johnson
Avril McQuilla
Deborah McGowan
LaWanna Robinson-Lee
Wayne Wilcher

NIGP Course Hosts:

Nadine Chasteen
Clarissa Clark
Tammy Ishal
Tamika Malone
Stacy Gregg
Mary Ellen Williams
City of Columbia Procurement

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LARRY WEAVER

*Good, Clean
Southern Comedy*

***"Out of this world...Awesome!
He brought the house down."***

—Annette Sessoms, Johnson Primary School

"Larry is a great comedian!"

—Teresa Bell, ACS Benefit Service Inc.

"Terrific performance!"

—Breen Smith, New Hope Natural Gas

As Featured On:



**President's Reception
Wednesday November 5, 2014
7:00—7:30 pm**

The major league baseball player *Mookie Wilson* was born William Hayward Wilson on February 9, 1956 in Bamberg, South Carolina. The switch-hitter attended the University of South Carolina and was drafted by the New York Metropolitan Baseball Club ("Mets") in the 2nd round of the 1977 amateur draft. At 5' 10" and 170 lbs., Mookie is well known for his speed.

He made his debut with the Mets on September 2, 1980 for the first of 10 seasons, before finishing his career up with the Toronto Blue Jays for the remainder of the 1989 season and for the 1990 and '91 seasons. In his 13 seasons in the Major Leagues, he hit .274 with 67 home runs, 438 RBI, and 327 stolen bases in 1403 games.



A favorite with Mets fans, who would chant "Moooo-kie" for their hero, the up-beat Wilson was a positive force on the field and in the club-house, bringing a certain something to his teams that could not be measured in numbers alone.

Mookie earned baseball immortality in Game 6 of the 1986 World Series. The Boston Red Sox were one out away from winning the game and the World Series when Wilson came to bat against pitcher Bob Stanley in the bottom of the 10th inning at Shea Stadium with two out and two men on. Wilson battled Stanley until he threw a pitch in the dirt near Wilson's feet forcing Mookie to jump over the ball to avoid being hit by the pitch. Stanley's wild pitch enabled Kevin Mitchell to score from third base with the tying run, with Ray Knight advancing from first to second base. Two pitches later, Wilson hit a slow roller toward Red Sox first baseman Bill Buckner, who allowed it to roll through his legs, a misplay that gave Knight the chance to score from second base, winning the game. The disheartened Red Sox went down in Game Seven, making Mookie's 1986 Mets -- a team that had won an astounding 108 games in the regular season -- the World's Champs.

At the time of his retirement as an active player in MLB, he was first on the New York Mets All-Time list in stolen bases (281) and triples (62). Mookie Wilson was inducted into the New York Mets Hall of Fame and continues to work for the Mets organization in coaching and management capacities.

Mookie and his wife, Rosa are well known for their philanthropic endeavors. During their time in New York, they managed an educational girls' center, Mookie's Roses, and currently focus their time and efforts with youth and senior programs in Columbia, SC.



Deb Sofield is a dynamic Keynote Speaker, Author of the book, *Speak without Fear* Rock Star Presentation Skills to get People to Hear What You Say, Radio Talk Show Host and President of her own Executive Speech Coaching Co., which trains women and men for success in speaking, presentation skills, media and message development in the U.S. and abroad.

Recognized for her work for improving the lives of others and her contribution to the state of South Carolina, the southern region, and the nation, Sofield was honored by Leadership South Carolina with Legacy of Leadership Award.

Considered one of South Carolina's most formidable women, the Southeastern Institute for Women in Politics awarded Deb Sofield the Leading Women Award. Sofield was also awarded the Order of the Palmetto – the State of South Carolina's highest honor. She was named "Communicator of the Year" by the Association for Women in Communications and won the prestigious Toastmasters District 58 Communication and Leadership Award for the state of South Carolina. She was also awarded the Strom Thurmond Excellence in Public Service honor and was chosen as the ATHENA Award recipient by the Greenville Chamber of Commerce for her work. Deb Sofield is a Liberty Fellow – affiliated with the Aspen Institute Global Leadership Network, a worldwide community of successful, high-integrity entrepreneurial leaders. Sofield is also a member of the National Speakers Association.

Deb Sofield is a visiting professor, teaching public speaking at Harvard University, John F. Kennedy School of Government, and on the faculty of the Woman's Campaign School at Yale University (where she is Past President of the Board), she has worked at Loyola University School of Mass Communications, the University of South Carolina's School of Mass Communications and Clemson University. Sofield also works with the International Republican Institute and is on the board for the Women's Democracy Network of Washington, DC. Sofield teaches Communications and Media Training for Civil Society around the world and she served as a mentor and trainer for The Center for Liberty in the Middle East.

Actively involved in her community, Sofield represents the City of Greenville as a past Chairman and current Commissioner of Public Works for the Greenville Water System and is the first woman to hold this position since its inception in 1918. Sofield was formerly a two-term member of Greenville City Council.



Growing up in a Navy family, moving was a part of life. For **Mike Hall**, being the new kid at school over and over took its toll. He simply wanted to matter and belong somewhere. Life was a big, painful, frustrating let-down.

By implementing strategies that he shares with his audiences across America and beyond, Mike's life went from ZERO to HERO by his senior year.

The lacrosse team voted him as captain and he was the star player. His confidence was at an all time high even before he was approached in the hallway at school by a

girl from the newspaper. 670 seniors had just voted Mike as the, "Person Most Likely to Change the World."

He has a deep passion to see people live the life they've always wanted. A life with meaning. A life that matters. The life of a HERO. Friends kept nagging Mike to write, and so he did. In the past 3 years, he's written two books. *The Only 2 Words Young Leaders Must Know* gives one of the clearest and easily implementable strategies for influential leadership you'll find. He also penned *Jigsaw*, a fun and poignant plan for growing up, for teens. Several schools have developed school-wide projects and even offer classes using *Jigsaw* as the curriculum.

After living in Maryland, Virginia, Hawaii, California and New Jersey, he currently lives in Charlotte, North Carolina. Rutgers University is his alma mater. His badge of honor is being a proud dad of two- ages 13 and 10.

Connect with Mike online at MIKEISSPEAKING.COM
Follow Mike on instagram and twitter: [@mikeisspeaking](https://www.instagram.com/mikeisspeaking)

"One day, you will wake up, and the life you have and the life you want...with be the same thing." -Mike Hall

Y'all listening? Here comes **Harriet Turk** with Power Choices, delivered in her smooooth southern style.

She is a true southern belle who serves as a very positive role model. Making positive, powerful choices in life helps young people build self-esteem and reach their potential. From college cheerleader to probation officer -- to developer of national traffic safety programs, Harriet will challenge your audience to reach their highest potential.



Harriet holds a Masters Degree in Criminal Justice from the University of Alabama and coordinated youth programs for eight years for the Mississippi Governor's Highway Safety Program. She served as the Mississippi State SADD coordinator for eight years and was honored as an Outstanding Young Woman of America. Consider Harriet for school assemblies, conference keynotes, workshops, leadership programs, peer counselor training, traffic safety forums, staff development, and teacher in-service programs. Harriet is dedicated and versatile!

shared commitment

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Harriet Turk, Motivational Speaker, Author

SCAGPO Annual Forum Concurrent Session Speakers

Charlie Adams, CPPO

Charlie Adams is a 21 year veteran of the United States Army serving in Oahu, Hawaii; Frankfurt, Germany; and Panama City, Panama. He is a seasoned procurement officer serving The Medical University of South Carolina and currently with SCANA Corporation, V.C. Summer Nuclear Station, Nuclear Strategic Sourcing. He also worked as Director of Auxiliary Services for the Citadel. Charlie holds a Bachelor's of Science in Business Administration with a Project Management concentration from Colorado Tech. He is a Certified Public Procurement Officer issued by the Universal Public Procurement Certification Council. He is an advocate of adding value to the procurement profession as a service organization and sharing that philosophy, knowledge and value with those inside and outside of the profession.



Stacy Adams, CPPB

Stacy Adams is a Procurement Manager II employed with the South Carolina Budget and Control Board State Procurement Office. Prior to joining the SPO team, she worked in procurement at MUSC and at Colleton County. Over the past year, Stacy has taught the MMO Business Practices course on behalf of the Materials Management Office helping procurement professionals learn how to do business with the State. After serving in various capacities for SCAGPO over the years, Stacy currently serves the organization as Director at Large, is the Chairperson for the bowling event, and is a member of the Forum committee. She is currently completing a degree in Supply Chain Management at Southern Wesleyan University.

Kimber Craig

Kimber Craig is the Procurement Director for the Procurement Services Division of the Budget and Control Board. She is responsible for both the State Procurement Office and the Information Technology Management Office. She began her career with State Government as a Procurement Manager with the State Procurement Office in 2007. She has also worked on the SCEIS Team and been the Procurement Director for the Budget & Control Board-Office of Internal Operations. Prior to joining the State, Kimber has over 15 years private sector procurement experience with BlueCross BlueShield of SC, Resource Bancshares Mortgage Group, and NetBank. She holds a Bachelor's degree in Psychology from the University of South Carolina.



Robert M. Hardison, CPPO

Mr. Hardison is Director of Procurement and Warehouse for Richland County School District One. Bob's career in Procurement has allowed him to work for various entities including Stone and Webster Engineering Corporation, Tennessee Valley Authority, and Lockheed Martin. Currently, he works as an adjunct professor in Webster University's Procurement & Acquisition Program.

Bob holds a CPPO designation from the UPPCC. He also has a Masters Degree in Procurement

Norma J. Hall, FNIGP, CPPO, CPPB, CPM

Norma has worked for the State of South Carolina for 40 years. She currently works for the Division of Procurement Services, Materials Management Office, Budget and Control Board as the State Information Technology Procurement Officer for ITMO.

Norma is Past Chair of the UPPCC, and one of three NIGP Representatives to serve on the Council. Norma served the Board of Directors of NIGP from 1996-2008, and is the 2005-2006 Past President of NIGP. She is a Master Instructor and has been teaching for NIGP since 1986. In 1998 Norma was the Purchasing Manager of the Year for NIGP. In 2009 Norma was awarded NIGP's highest honor, the Albert H. Hall Memorial Award for Procurement Excellence giving her the distinction of becoming a Fellow of NIGP (FNIGP).



Norma is the 1989 Past President of SCAGPO and was awarded the James H. Barnes Award in 1991. She is still active in the Chapter and serves on the Professional Development Committee. Norma is also a member of NASPO and is their current Education Sub-Committee Chair.

Norma's passion is professional development and professional recognition for those in the Procurement field.



William J. Tommie, CPPO

Joe Tommie has over 33 years experience in the public procurement field. Currently the Director of Purchasing for Cobb County Government, he also has extensive experience in the K-12 sector and has worked for the School District of Pickens County, School District Five of Lexington and Richland Counties, and Greenwood School District 50.

Joe holds a BS Degree in Biology from Lander University and a Masters Degree in Personnel Services from Clemson University. He holds a CPPO designation from the UPPCC and has been a Certified Master Instructor for NIGP since 1996.

Joe is a Charter Member and Past President of SCAGPO. He was a finalist for NIGP's Manager of the Year Award in 2003 and also honored as Manager of the Year for SCAGPO in 2003 and 2007.

Thanks to our Silver Partner:



William Dixon Robertson III

Dixon Robertson began practicing law in Columbia, South Carolina, in 1984, focusing exclusively on building design and construction litigation. In February 2012, the State Budget and Control Board hired Dixon as the lawyer for South Carolina's Chief Procurement Officers. The three CPO's—Materials Management Office, Information Technology Office, and Office of the State Engineer—constitute the state's central procurement authority. From goods and services to information technology to construction, they administer the South Carolina Consolidated Procurement Code and supervise purchasing officials across the state. Dixon is honored every day to work with the men and women of the Procurement Services Division.

Mike Spicer

Mike has worked in the Information Technology Management Office for nearly thirty years. During the first eighteen years Mike awarded contracts for many complex systems that affect the daily lives the citizens of the State including electronic food stamps, online lotteries, fingerprint identification systems, library automation systems, financial management systems, main-frame computers, court case management systems, electronic parent locator network, and more. Mike's experiences with technology and contracting led to the introduction of service level agreements between his office and the agencies it serves. He also introduced "solutions-based" requests for proposals, a methodology for considering multiple technology solutions during the contracting process, and subject-matter evaluations. During the last twelve years Mike has served as the Chief Procurement Officer hearing procurement protests and resolving contract controversies. Mike also created and teaches the Information Technology Professionals Training and Certification Program. This program has been so well received, that Mike expanded it to a second class this year.

Prior to coming to the Information Technology Management Office, Mike was in private industry as technology evolved from the mainframe to personal computers and the technology of today. Mike received his training in technology while serving with the United States Marine Corps' Presidential Helicopter Squadron.

Mike is a graduate of the South Carolina Executive Institute; the Governor's Excel Leadership Program, and holds a bachelor's degree in Business Administration from Limestone College.

John White

Mr. White is a 1982 Civil Engineering graduate of Clemson University and a 1991 graduate of the University of South Carolina School of Law. Mr. White has experience with construction and construction procurement from multiple perspectives. Moreover, Mr. White's experience and background has exposed him to the procurement laws and procedures of multiple states and other entities. Mr. White has worked as an engineer for an industrial contractor in the Appalachian coalfields; an engineer for the City of Charleston, SC; the engineering supervisor for the New Hampshire Department of Resources and Economic Development; the engineering supervisor for the South Dakota Department of Game, Fish and Parks; an attorney for the law firm of Ogletree, Deakins, Nash, Smoak & Stewart in their construction law section; and, as the State Engineer for the State of South Dakota. Mr. White has been the State Engineer and Chief Procurement Officer for Construction for the State of South Carolina since February 1, 2007. Since August 1, 2017, Mr. White has also been serving as the Interim Office Director of the Division of Procurement Services/Interim Materials Management Officer.

SCAGPO
2014 Annual Fall Forum & Vendor Trade Show

CERTIFICATION RENEWAL DOCUMENTATION FORM

This form should be kept in your files and submitted with your recertification application at the time of, not prior to, your certification expiration date. If you are attending the entire conference (November 5-7, 2014), you qualify to receive a total of 16 contact hours, equivalent to 2 points towards CPPB and/or CPPO recertification. If you are attending only a portion of the conference, your total contact hours will be prorated (see below). In this case, you will be required to specify which sessions were attended to determine your total amount of contact hours applicable towards recertification. All sessions are 90 minutes unless otherwise noted. Each eight (8) contact hours of education is equivalent to one (1) point towards CPPB and/or CPPO recertification.

For other recertification programs, submit this form to the sponsoring organization for its approval.

Please Print

Name: _____ Certification: _____ CPPO _____ CPPB _____ APM
 Address: _____ _____ CPM _____ CPCP
 _____ Phone: _____
 _____ Fax: _____

Wednesday November 5, 2014

- | | |
|---|---|
| _____ SCAGPO: First Timer's Orientation—Georgia Gillens
_____ Mookie Wilson
_____ Hamsterring: Avoid the Wheel (Charlie Adams)
_____ Leadership (Norma Hall) | _____ Market Research—Bob Hardison,
_____ SCAGPO Past Presidents' Meeting
_____ Vendor Trade Show (4.5 hrs)
_____ SCAGPO: Member/Vendor Networking Social (4 hrs.) |
|---|---|

Thursday November 6, 2014

- | | |
|---|---|
| _____ 15 Rules for the Road—Deb Sofield
_____ Purchasing IT Products—Sam Hanvey
_____ The "Pro" Way—Stacy Adams
_____ 2015 Board Training
_____ RFP Pre-Solicitation—Norma Hall | _____ Making the Most of your P-Card Program—Jennifer Abney
_____ The ABC's of Responsibility—Dixon Robinson
_____ Joe Tommie
_____ SCAGPO: Trade Show (3.5 hrs.)
_____ Writing Specifications—Kimber Craig |
|---|---|

Friday November 15, 2013

- | | |
|-----------------|--------------------|
| _____ Mike Hall | _____ Harriet Turk |
|-----------------|--------------------|

Signature _____ Date _____

By signing above, I hereby certify that I attended only a portion of the 2014 SCAGPO Conference as acknowledged above. I am claiming a total of _____ point(s).

I hereby certify that I have attended all three (3) days of the conference earning a total of 16 contact hours, or 2 points.	
Signature _____	Date _____

*SCAGPO Congratulates the following members of recent
Universal Public Procurement Certification Council (UPPCC)
Classes for their newly achieved certifications:*

October 2013 Class

Deborah P. Taylor, CPPO
Debra A. Cannon , CPPO, CPPB
Vickie E. Williams, CPPO
Nan L. Johnson, CPPO, CPPB
James M. Barna, CPPO
Edwin W. Estridge, CPPB
Janice M. Bradford, CPPB
Latitia V. Trezevant, CPPB, APM
Michelle A. Wright, CPPB

May 2014 Class

Denise E. Badillo, CPPO, CPPB
Jo Marie Brown, CPPO, CPPB
Bryant J. Cook, CPPO
Stacy Gregg, CPPO, CPPB
Anthony J. Butts, Jr, CPPB
Natalie Cayouette, CPPB
Lisa R. Coleman, CPPB
Jonathan Eckstrom, CPPB

Lawana Robinson-Lee, CPPO, CPPB

Special recognition for earning both certifications in the May

Official Reverse Auction Provider for South Carolina



eBridge Process



Receive SC Bid Docs



Strategically Source



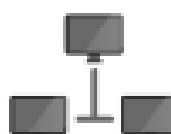
Release Bid



Communicate Ensuring Supplier Participation

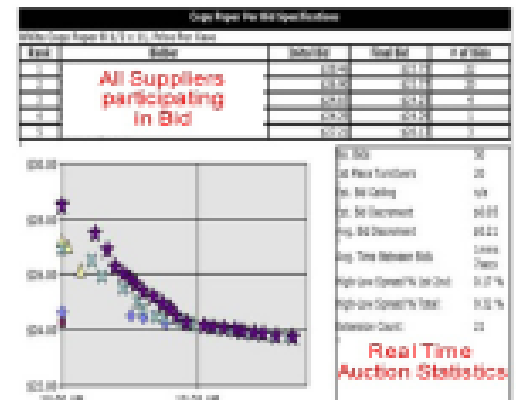


Individually Train Approved Suppliers



Live Reverse Auction

Live Auction View



Reverse Auction Examples

- Gloves
- Boots
- Eye Glasses
- Traffic Cones
- Repair Supplies
- HVAC Units
- Promotional Items
- Software Licenses
- Computers and Supplies
- Office Supplies
- Shredders
- Toner Cartridges
- Propane Tanks
- Back Hoes
- Clothing
- Generators
- Mailers
- Asphalt/Gravel

- Trucks/Cars/Vans
- Paper
- Milling Machines
- Motor Graders
- Education Schedules
- Soap
- Air Filters
- Law Enforcement Equipment
- Uniforms
- Fuel/Propane
- Ammunition
- Motor Oil
- Hand Books/Manuals
- Lamps/Light Bulbs
- Drug Testing Kits

- Cake Mix
- Canned Goods
- Fresh Meat
- Bread
- Milk
- Misc. Breakfast Items
- Packaged Foods
- Condiments
- Cheese
- Dry Goods
- Drinks
- Cereal
- Fresh Vegetables
- Utensils
- Cups and Plates
- Pot and Pan Sanitizer

- Printing Services
- Lock Seals
- Waste Water Chemicals
- Waste Hauling
- Chemical Munitions
- Dish Washer Detergent
- ID Cards
- Security Services
- Hematology Equipment
- Medical Supplies
- Bill of Sale
- Pap Testing
- Janitorial Services
- Landscaping Services
- Elevator/Escalator Maintenance
- Repaving Services
- Delivery Services



Thank you to our Partners:



A list of all forum attendees may be found on the events page of our site.

SCAGPO is excited to present the Inaugural Class of our Hall of Fame:

Mr. James H. Barnes (Posthumously)

Mr. Bill D. Bland

We appreciate these gentlemen for their leadership and efforts in the building of our Chapter and Public Procurement.

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Notes



Notes

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