



SC Association of Governmental Purchasing Officials



**32ND ANNUAL
PROFESSIONAL DEVELOPMENT
FORUM AND TRADE SHOW**

CLOSING SPEAKER:
KWAME JACKSON
*Apprentice Star and CEO &
founder of Krimson by Kwame*

November 10-12, 2010
Hilton Head Marriott Resort & Spa



Eileen Youens
*Attorney & Asst.
Professor at UNC
School of Government*



DR. KEVIN LYONS
*Director of
Procurement, Rutgers
University*

**GUEST
SPEAKERS:**

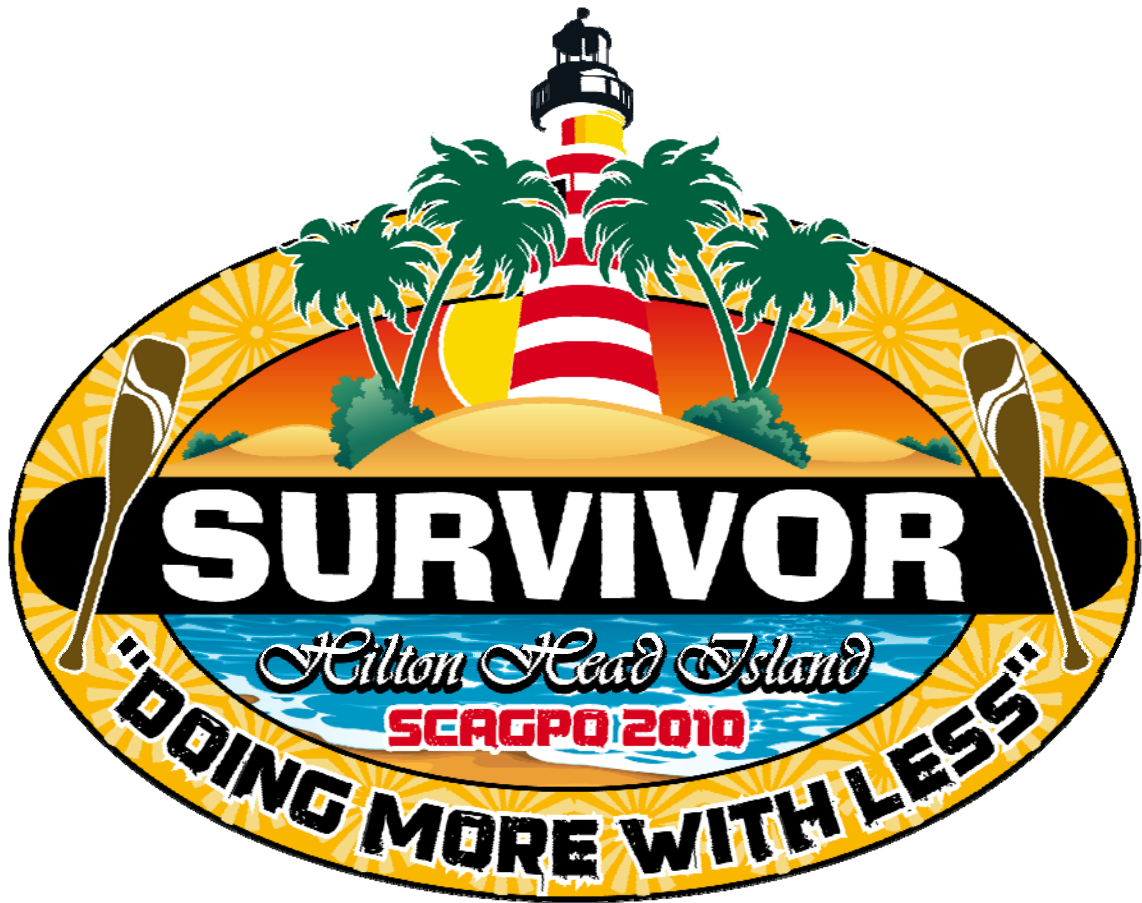


**CINDY
NIXON-WITT**
Certified Life Coach



RODDY GRAY
*Humorist &
Motivational Speaker*

www.scagpo.org



SCAGPO

2010 Annual Forum & Trade Show Souvenir Book

TABLE OF CONTENTS

Welcome from Donna Potts, President	4
Welcome from Clarissa Clark, Vice President/Program Committee Chair	5
Welcome from Steve Pullie, Annual Forum Committee Chair	6
General Forum Information	7
SCAGPO History	8
SCAGPO Purpose	9
SCAGPO Presidents	10
Past Award Recipients	11-12
2010 Achievements	13
SCAGPO Leadership for 2010	14
2010 Committees for 2010	15
2010 Election: Candidate Biographies	16-28
Certification Renewal Form	29
Program-at-a-Glance	30
Speaker Bios	31-37
Forum Session Overviews	38-39
Forum Session Notes	40-46
Businesses Represented at Forum	47-49
Forum Schedule	50-53
Hotel Map	54-55

Message from
Donna Potts,
SCAGPO 2010 President



I want to extend a warm welcome to the South Carolina Association of Governmental Purchasing Officials 2010 Annual Professional Development Forum, “Survivor Hilton Head Island: Doing More with Less”, what a true statement. This year has truly been a challenge for us all as we have weathered the storm.

I am very excited about this year’s forum and hope you will all have an educational and enjoyable time. I always look forward to the training opportunities, vendor trade show and networking with old and new acquaintances. It truly is a pleasure to be able to reminisce about past forums, members and vendors of years long gone.

Having a successful forum depends on the members and vendor’s attendance. The vendor’s contribute their time and experience as well as their company’s funding to spend a couple of days with us, so let’s take time to visit with them and show our appreciation for their participation in our forum. It is with their support that we are able to provide a professional forum at an affordable rate.

The program and forum committees have contributed countless hours and worked very hard all year long to bring us a forum filled with sessions of interest, updates in the Procurement Profession along with new ideas for making our agencies a success, for all SCAGPO members and Vendors, please remember to thank these members as you see them. This year’s program is filled with sessions led by many of our colleagues along with agencies that we do business with, highlighting Professional Development on Procurement topics, State of South Carolina updates, Green Procurement and educational/motivational General Sessions. Along with the Professional Development schedule and the networking opportunities the program has brought back the Silent Auction, please stop by and place your bid, all proceeds from the Auction will be used toward SCAGPO Scholarships for the advancement of Members to help obtain their CPPB’s or CPPO’s.

As I have learned in my twenty plus years in Procurement networking is one of the best tools for obtaining new resources, new contacts, sharing new ideas and advertizing. So please make sure to take part in all the networking opportunities, enjoy the pre-forum events, Golf and Bowling, Wednesday’s vendor networking/trade show and presidential reception, Thursday’s networking luncheon, Thursday night’s banquet, Friday’s breakfast and all breaks.

All First Timers are encouraged to join the Board members on Wednesday morning for a brief “meet and greet” session. Returning members and vendors are asked to help the first timers feel comfortable as you see them around; we have all been there at one time.

I would like to take this opportunity to thank the Board, Committees and Membership for all your support, hard work, dedication and friendship. This year has been one of the most rewarding years of my life. I have gained a wealth of knowledge, professional insight and an extended family. The membership is what makes this organization a success so please consider signing up for a committee for 2011. The committee sign up is available on SCAGPO’s website at scagpo.org, this is the best way to become familiar with the organization and meet other Procurement Professionals willing to share their knowledge and expertise.

Have a great time!



Message from
Clarissa Clark
SCAGPO 2010 Vice President
&
Program Committee Chair

It seems only a few weeks has passed since you entrusted me with the honor of being your Vice President and Program Committee Chair for 2010. I find I am still overwhelmed by the confidence you have demonstrated in my ability to lead the organization in the planning of this year's Annual Forum program and also the SCAGPO family in 2011.

Thank you to the Program Committee who has worked hard to plan the Forum's program. We hope you find the seminars to have a positive and lasting effect on your professional as well as personal development. Likewise, I hope you see the work that has occurred under my leadership this year and leave inspired, re-committed to our profession, and even more confident in my ability to serve as your President in 2011.

Again, thank you for your support and thank you for choosing me to be SCAGPO's 2011 President. I hope you have a wonderful time at this year's Annual Professional Development Forum & Trade Show.

Program Committee

Clarissa Clark, Chair

Clarissa Belton

Debbie Cannon

Jessica Favor

Andy Fuller

Georgia Gillens

Stacy Gregg

John Hamer

Sam Harvey

Carol Lee

Michelle Mahon

LaShonda Outing

Michele Robinson

Elizabeth Smith

Mac Stiles

Joyce Wilson

Mary Ellen Williams

Sandra Wright



Message from
Steve Pullie
Forum Committee Chair

Welcome to the 2010 SCAGPO Annual Professional Development Forum. The theme this year is *Survivor Hilton Head Island*. Hopefully you will gather information at this forum that will help you “do more with less” during these challenging budgetary times we are facing.

The Forum Committee has worked very hard to provide you with a fantastic experience this year. Many thanks to those committee volunteers who have given their time and efforts toward making this year’s Forum a success. Your commitment and dedication to your association is to be commended.

Please take a minute this year and thank each and every vendor for supporting our Forum. This event would not take place without their support. Please visit their booths and most importantly consider them when making your purchasing decisions in the future. Please also thank those vendors who are sponsoring portions of this year’s Forum. Their assistance is greatly appreciated.

The Forum Committee hopes you have a wonderful experience in Hilton Head this year. If any of us can help you; please let us know.

Elizabeth Wooten
Georgia Gillens
Nadine Chastine
Steve Pullie
Stacey Langdale
Mac Stiles
David Rawl
Cathy Sprowls
Toni Marshall
Clarissa Belton
Margaret Oswald
Sam Hanvey

Tony Shealy
Janice Bradford
Rob Lyons
Shelia Davis-Gaston
Candy Herndon
Anita Johnson
Debbie Gunn
Tom Deloach Jr
Sam Hanvey
Kevin Wells
Jason Wycoff

GENERAL FORUM INFORMATION

First Timers

Members participating in the SCAGPO Annual Fall Forum for the first time will have a “2010 Blinky” pinned to their badges. All members who have previously participated in SCAGPO conferences are urged to extend a hand of friendship and welcome to anyone wearing a First Timer pin. We ask that members assist First Timers in anyway they can to make their attendance and participation enjoyable.

Registration

Members, vendors and guests may register with SCAGPO’s conference committee upon checking into the hotel. The registration desks are centrally located for your convenience. Upon registering, members should receive a copy of the souvenir book, bag (provided by **Office Depot**) and name badges. All participants are required to wear name badges at all times in order to enter the vendor show and other forum activities (excluding the banquet). Each name badge shall also include tickets for socials, drawings, etc. Name Badges issued to SCAGPO members must be returned to the conference committee. They will be used to enter members in the final drawing on Friday morning.

Evaluations

Evaluation forms will be posted to the SCGAPPO website. Participants are asked to please take a few minutes to share their perspective on the forum. Attendee feedback is very important for planning future professional development events.

Recertification Points

Each participant is responsible for tracking sessions attended on the Recertification Point Allowance Documentation form included in this portfolio. Each person should complete the form, and keep it in a safe place until he or she is ready to re-certify. No NIGP or NAPM certificates will be given for conference attendance.

Silent Auction

The Certification committee is hosting a silent auction for participation by members, vendors, and guests. Please take some time to visit the auction and bid. **Bidding will end promptly at 4:00 p.m. on Thursday November 11, 2010.** The winners will be announced at that time and disbursements will begin around 4:30 p.m. All proceeds will be used for scholarships for those members desiring monetary assistance with the cost to test for CPPB and CPPO certifications.

SCAGPO practices a policy of nondiscrimination on the basis of race, creed, color, national origin, political or religious affiliation, sex, sexual orientation, age, marital status, family relationship, or disability by, or within, the organization.

SCAGPO History

The Coastal Carolina Association of Governmental Purchasing Officials became an official organization on January 1, 1978. The first meeting was held on January 17, 1978 at the Howard Johnson's Motor Lodge in Charleston, SC.

The officers in the inaugural year included the following:

B.D. Bland, President
C.E. Hoffman, Jr. , Vice President
Virginia Todd, Treasurer
Lynn Samuels, Secretary

The name of the organization changed to the South Carolina Association of Governmental Purchasing Officials in late 1979. The association has continued to grow since its inception in 1978. Today's membership stands at over 600 members from all areas of governmental purchasing.

SCAGPO is a nonprofit organization providing a wealth of support to purchasing agencies throughout South Carolina. Through its programs, purchasing officials learn the finer points of source selection, competitive bidding, negotiation, transportation, quality assurance, contract administration, tracking, inventory management, and specification writing. SCAGPO sponsors three professional development seminars per year and an annual conference with purchasing seminars. These have proven invaluable for those professionals in governmental purchasing who want to improve or update purchasing techniques and skills, improve purchasing power, and increase overall knowledge of purchasing. Additionally, SCAGPO's newsletter, "Buyways," is published for the benefit of its members. It reports on developments in purchasing and related practices and news about colleagues across South Carolina.

Membership is open to any person who subscribes to the purposes of the South Carolina Association of Governmental Purchasing Officials. The classes of membership are:

Regular Members: Restricted to persons who are actively engaged in governmental purchasing activities of any state, county, municipal, educational agency or special purpose political subdivisions. May also be extended to anyone interested in the profession, vendors excluded, and sponsored by a regular member.

Lifetime Members: May be conferred upon active members upon retirement and written request for such membership.

Honorary Members: May be bestowed upon individuals who have made distinguished contributions to the purchasing profession, or to the Association, upon recommendation and majority vote by the Executive Board.

Agency Members: Up to 15 members may have membership in the name of any state, county, municipal, educational agency, or special purpose political subdivision which is actively engaged in governmental purchasing activities. Agency members are considered regular members.





SCAGPO Purpose

The purpose of the South Carolina Association of Governmental Purchasing Officials is:

- to study, discuss and recommend improvements in the field of governmental purchasing;
- to provide a means for the exchange of ideas and experiences among governmental purchasing officials;
- to promote and encourage professional competence through continuing education and training of governmental purchasing officials;
- to promote and foster the professional stature of all persons engaged in governmental purchasing;
- to achieve recognition of the place of public purchasing in the government structure;
- to collect, analyze and distribute information relative to the organization and administration of governmental purchasing activities to governmental purchasing officials;
- to promote legislation that endorses efficiency in the purchasing process for all governmental units in South Carolina.

Chapter of



The South Carolina Association of Governmental Purchasing Officials is a chapter of the National Institute of Governmental Purchasing, Incorporated.

SCAGPO Presidents

1978	B. D. Bland
1979	Joseph K. Westbury
1980	B. D. Bland
1981	Fred L. Woodham, CPPO
1982	John H. Porter, Jr., CPPO
1983	David Watson, CPM
1984	William C. Morrow, CPPB
1985	William Kelly, Jr., CPPO
1986	Gregg S. Long, CPPB
1987	Emily R. Collier, CPPO
1988	William J. Tommie, Jr., CPPO
1989	Norma J. Hall, CPPO, CPM
1990	Walter E. Grant, CPPO
1991	Alice R. Copeland
1992	Regena Hartley, CPPO
1993	Terry Mathis, CPPB
1994	Deborah G. Welch, CPPO
1995	Mary L. Sims, CPPO
1996	William D. Brady, Jr., CPPO
1997	Diane W. Weathers, CPPB
1998	Ivry Moon, Jr., CPPO
1999	Wanda J. Dixon, CPPB
2000	Sam Stephens, Jr., CPPO
2001	Michael Burk, CPPO
2002	William T. Pace, Jr., CPPO
2003	Jeffrey C. Patterson, Sr., CPPB
2004	William W. Leath, CPPO
2005	David L. Thomas, CPPO
2006	Darlyn B. Adams, CPPO
2007	Sandra A. Wright, CPPB
2008	Wendy Williams, CPPO, C.P.M
2009	Rochelle Daniels, CPPB
2010	Donna J. Potts, CPPB

Past Recipients James H. Barnes Award

1981	Tony Ellis, CPPB
1982	Virgil V. Carlsen, CPPO
1983	John H. Porter, Jr., CPPO
1984	Fred L. Woodham, CPPO
1985	William J. Holmes
1986	William C. Morrow, CPPB
1987	Emily R. Collier, CPPO
1988	Alice L. Mattison, CPPO
1989	Joseph K. Westbury, CPPO
1990	Walter E. Grant, CPPO
1991	Norma J. Hall, CPPO
1992	William J. Tommie, Jr., CPPO
1993	Gregg S. Long, CPPB
1994	William Kelly, Jr., CPPO
1995	Anne M. Hirschmann
1996	Regena Hartley, CPPO
1997	Mary L. Sims, CPPO
1998	Terry Mathis, CPPB
1999	Deborah Welch, CPPO
2000	William Brady, Jr., CPPO
2001	Linda Bonnette
2002	William W. Leath, CPPO
2003	William T. Pace, Jr., CPPO
2004	Joe Fraley
2005	Wanda J. Dixon, CPPB, CPM & Jim Stiles, CPPB
2006	Samuel G. Stephens, Jr., CPPO
2007	Sandra Wright, CPPB
2008	Voight Shealy, CPPO
2009	Jeff Patterson, CPPB CPM

**Past Recipients
B.D. Bland Distinguished Service Award**

2000	Joe Fraley
2001	Margaret Woodson
2002	Jim Stiles, CPPB
2003	Wanda Dixon, CPPB CPM
2004	Melissa Thurstin, CPM
2005	Lisa Simpson Kirk, CPPB
2006	Gwen Singleton, CPPB CPPO
2007	Rochelle Daniels, CPPB
2008	Ron Brock, CPPB CPM
2009	Rosalyn Geddings

**Past Recipients
SCAGPO Manager of the Year Award**

2007	William (Joe) Tommy, Jr. CPPO
2008	Pamela Hassan, CPPB
2009	John Stevens, CPPB CPM

**Past Recipients
SCAGPO Buyer of the Year Award**

2007	Wayne A. Tesh Jr.
2008	Angelia Sumpter Jackson
2009	Joyce Wilson

2010 Achievements In SCAGPO

Congratulations to Members of UPPCC Classes OF October 2009 & May 2010

Lois J. Amick, CPPB
Randall R. Elswick, CPPB
Pamela G. Hassan, CPPO, CPPB
David A. Phenix, CPPB
Angie F. Jordan, CPPB
Joyce S. Wilson, CPPB

Erica K. Coffey, CPPB
Jessica Favor, CPPO
Michael J. Nebesky, CPPO
James H. Jackson, CPPO
Charles Vaughn, CPPB
Carla Byrd, CPPO



The Outstanding Agency Accreditation Achievement Award recognizes those agencies that lead the public procurement profession. Accreditation is valid for three years. Congratulations to **South Carolina Department of Transportation** for earning this great honor.



In March, SCAGPO President, Donna Potts and Vice President, Clarissa Clark met with South Carolina Governor Mark Sanford to witness his signing of the Proclamation declaring March as **Purchasing Month** for the State of South Carolina.

2010 SCAGPO Leadership:

Officers

Donna Potts, CPPB
President

Clarissa Clark, CPPB
Vice-President

Nadine Chasteen, CPPB
Treasurer

Joyce Wilson, CPPB
Secretary

Ron Brock, CPPB CPM
Database Administrator

DIRECTORS

Regional Directors

Jeffery Patterson, CPPB CPM
Region I

Jessica Favor, CPPB CPPO
Region II

Toni Marshall, CPPB
Region III

Michael Emory, CPPB
Region IV

Cynthia Sellars
Region V

Directors at Large

Janice Bell
Georgia Gillens
Stacy Langdale
Angelia Jackson
Margaret Woodson

Past President

Rochelle Daniels, CPPB

COMMITTEE CHAIRS

Steve Pullie, CPPB
Annual Forum

Jeffrey Patterson, CPPB CPM
Awards & Scholarships

Angelia Jackson
Bowling (Ad-Hoc)

Lisa Cumalander, CPPB
Co-Sponsorship (Ad-Hoc)

Sheila Willis, CPPB
Certification

Mac Stiles
Finance

Elizabeth Smith
Golf Tournament (Ad-Hoc)

Sam Hanvey, Jr., CPPB
Historian

Janice Bell, CPPB
Information & Publicity

Allen Register
Legislative & Resolutions

Stacy Gregg
Membership

COMMITTEE CHAIRS

Stacy Gregg
Mentoring

Rochelle Daniels
Nominating

Rochelle Daniels
Past President's Council

Vickie Stephens, CPPO CPPB
Professional Development

Clarissa Clark, CPPB
Program

PRESIDENTIAL APPOINTMENTS

Georgia Gillens
Ex-Officio Board Member

Deborah Gunn, CPPB
Parliamentarian

Jim Stiles, CPPB
Relations Officer

SCAGPO 2010 Committees

Information & Publicity

Janice Bell, Chair
Ron Brock
Stacy Gregg
Margaret Woodson

Bowling

Angelia Jackson, Chair

Membership

Stacy Gregg, Chair
Carolyn Tsouprake
Sandra Wright

Awards & Scholarships

Jeff Patterson, Chair
Anita Johnson
Carol Lee
LaShonda Outing
Wayne Putnam
Voight Shealy
Sam Stephens
Sandra Wright

Nominating

Rochelle Daniels, Chair
Darlyn Adams
Georgia Gillens
Melissa Thurstin
Wendy Williams
Sandra Wright

Legislative

Allen Register, Chair
Robert Hardison
Jeff Patterson
John Stevens
Dave Thomas

Certification

Sheila Willis, Chair
Debbie Cannon
Lisa Cumalander
Christy Davis
Mike Emory
Derek Glenn
Candy Herndon
Cheryl Lyons
Jane Miley
Larry Stegner
Kevin Wells

Golf

Elizabeth Wooten, Chair
Dave Thomas
Jeffrey Patterson
Michael Emory
Sam Hanvey
Donna Potts
Janice Bell
John Hamer
Sam Stephens
Mac Stiles
Sheila Willis

Professional Development

Vickie Stephens, Chair
Jennifer Abney
Lois Amick
Nadine Chasteen
Norma Hall
Sam Hanvey
Elsie Montgomery
Margaret Oswald
LaShonda Outing
Wayne Tesh
Sateria West
Wayne Wilcher
Margaret Woodson

SOUTH CAROLINA ASSOCIATION OF GOVERNMENTAL PURCHASING OFFICIALS

ELECTION OF OFFICERS AND DIRECTORS

VOTING ELIGIBILITY: Only members in good standing shall be eligible to vote (Bylaws, Article IV, Section 2). A member shall be considered delinquent and not in good standing on the first day of January if dues have not been paid for the current year and will be notified of the delinquency. If dues are not paid by March, the member shall forfeit all rights to membership and his or her name shall be removed from the list of active members (Bylaws, Article V, Section 2). The Nominating Committee will verify the eligibility of all voting parties.

2011 CANDIDATES AT-A-GLANCE

PRESIDENT:

Clarissa Clark, CPPB

VICE PRESIDENT:

Nadine Chasteen, CPPO, CPPB
Sam Hanvey, CPB, APM

SECRETARY:

Janice Bell, CPPB
Stacy Gregg

TREASURER

Melissa Thurstin, CPM

DATABASE ADMINISTRATOR

Georgia Gillens, CPPB

DIRECTORS AT LARGE

Clarissa Belton, CPPB, CPM
Ron Brock, CPPB CPM
Robert M. Hardison, CPPO
Stacy Langdale, CPPB
Stephen L. Pullie

PRESIDENT

Clarissa G. Clark, CPPB
Construction Contracts Manager
Richland County School District One

SCAGPO/NIGP Involvement.

Positions	Date(s)
Professional Development Chair	2000, 2001, 2002 and 2009
Professional Development Committee	1999-2003 and 2006-2009
Membership Committee	1999 & 2004
Finance Committee Chair	2002-2004
Finance Committee	2001
Conference Committee	2008-2009
Region II Director	2002-2003
Program Committee	2009

List Other SCAGPO or NIGP Activities and Accomplishments

Position(s)	Date(s)
CPPB	1998
President's Outstanding Service Award	2008

I am currently employed at Richland County School District One as a Construction Contracts Manager. Prior to coming to RCSD1, I was employed at SC DHEC as a Procurement Manager. I also worked at The Citadel in the capacity of Assistant Director of Procurement Services and at Denmark Technical College as the Procurement Director.

I received my Bachelor of Science in Business Management from Clemson University and my Master of Business Administration from Webster University. I am a member of Women in Philanthropy where I volunteer on the Education and Advocacy Committee. I also volunteer in the United Way's Midlands Reading Consortium.

For over 15 years I have been involved in purchasing and welcome the opportunity to serve SCAGPO with new vision and passion for the future while building on the accomplishments of our past.

As your president I hope to work diligently towards professional as well as affordable opportunities for the organization. I would like to see more recognition brought to this profession and would continue to encourage certification at both the CPPB and CPPO levels.

Position Seeking: VICE PRESIDENT

Name: NADINE CHASTEEN

Employed by: COUNTY OF GREENVILLE

Length of service with present employer: 33 YEARS WITH PRESENT EMPLOYER

Length of government service: 33 YEARS GOVERNMENT SERVICE

E-Mail: nchasteen@greenvillecounty.org

Telephone: 864-467-7207

Employment Position or Title: DIRECTOR OF PROCUREMENT SERVICES DIVISION

List SCAGPO/NIGP Involvement with position(s) and date(s)
Example: (committees service, board service, training seminars, annual conference) Professional Development, Committee Member 2003, 2007 and 2009

BOARD OF DIRECTORS – TREASURER
2007-2010 (4 YEAR TERM)
2007-2010 PROF DEV COMMITTEE
2004 & 2005- FINANCE COMMITTEE CHAIR
2007-2008 CONFERENCE COMMITTEE

List SCAGPO, NIGP or Other Activities and Accomplishments *(Examples: Degree from, certification(s) from., contest, scholarships, etc) with date(s).*

Bachelor's Degree – Southern Wesleyan University
CPPO – UPPCC 2008
CPPB – UPPCC 2006
ATTENDED 11 NIGP Forums Since 1998
ATTENDED 12 SCAGPO Forums Since 1998
Received President's Outstanding Service Award 2007

Professional purchasing experience 13 YEARS PROFESSIONAL PURCHASING EXPERIENCE

Professional certifications including any State of South Carolina Procurement Levels CPPO – UPPCC 2008
CPPB – UPPCC 2006

Other professional organizations MEMBER NIGP
MEMBER OF BOARD OF DIRECTORS FOR GREENVILLE HERITAGE FEDERAL CREDIT UNION

Position Seeking: Vice President

Name: Sam Hanvey, CPPB, APM

Employed by: Information Technology Management Office, MMO

Length of service with present employer: 19 YEARS

Length of government service: 19 YEARS

E-MAIL: SHANVEY@ITMO.SC.GOV

Employment Position or Title: PROCUREMENT MANAGER II

List SCAGPO/NIGP Involvement with position(s) and date(s)

Sam is currently serving as Historian and on the Program Committee, Conference Committee, Golf Committee and has served on just about every other committee within SCAGPO, during the past 18 years. Sam has also held the position of Regional Director for Region 1 and attends/works at all of the SCAGPO training sessions.

List SCAGPO, NIGP or Other Activities and Accomplishments:

Sam has received two (2) of the Budget and Control Board's "Gold Seal Awards - The highest award bestowed upon employees of the S C B & CB for service beyond the call of duty. Past accomplishments include:

- Degree in Electrical Engineering
- CPPB Certification
- APM Certification
- Level I, II and III
- IT Certification
- Eagle Scout, Explorer, Order of the Arrow and Brotherhood Award
- Past President of the Oak Hills Golf Association & Men's Club Champion for two years

Professional purchasing experience: 19 Years

State of South Carolina Procurement Levels: Levels 1, 2 and 3

Other professional organizations: APM, CUBA Columbia Umpires Baseball Assoc.

Any additional information you may want to provide:

I feel honored and welcome the opportunity to run as Vice president for SCAGPO this year. It would be a privilege to serve the SCAGPO organization in a capacity that would enable me to represent the members to ensure we are doing all we can to provide the training and leadership needed to support our members. If elected, I will dedicate the time, effort and resources to make a difference within SCAGPO.

Position Seeking:	Treasurer
Name:	Melissa Rae Thurstin
Employed by:	Wil Lou Gray Opportunity School
Length of service with present employer:	5 years
Length of government service:	24 years
E-Mail: thurstinm@wlgos.sc.gov	Telephone: 803-896-6486
Employment Position or Title:	Fiscal Analyst III
List SCAGPO/NIGP Involvement with position(s) and date(s)	Treasurer 2000, 2001, 2002, 2003
<i>Example: (committees service, board service, training seminars, annual conference)</i>	Chairperson:
<i>Professional Development, Committee Member 2003, 2007 and 2009</i>	Information and Publicity 2007, 2008, 2009
	Professional Development 2005
	Conference Committee 2008, 2009
	Program Committee 1997
	Finance Committee 1998 & 1999
	Professional Development 1998, 2000, 2001, 2002, 2003
	Information and Publicity 2000, 2001, 2004, 2005, 2006
	Silver Anniversary: 2002 & 2003
	Historian: 2002 & 2003
	Nominating: 2002
	Membership 2002 & 2003
	Conference Committee 2003, 2005, 2006, 2007, 2008 and 2009
Professional purchasing experience	16 years as a Procurement Auditor for the Materials Management Office. 5 years supervising the Procurement Card Program and Project Management at Wil Lou Gray Opportunity School.
Professional Certifications	Certified Public Manager
Other professional organizations	GFOASC
Any additional information you may want to provide	I have been active in SCAGPO for over 10 years at every level. The organization has been a tremendous help to me throughout this time. I hope I will have more opportunities to serve the wonderful members in the future. I am a native Columbian and graduated from USC with a degree in Business Administration/Accounting. I have been married to Ronnie Neal for almost 20 years and the cats allow us to share their home. Based on that, I have shown that I will stick with a project through thick and thin.

Name: Georgia Gillens, CPPB

Candidate for Database Administrator

Employed by: Budget & Control Board -- Materials Management Office

Length of service with present employer: 7 years

Length of government service: 24 years

E-mail: ggillens@mmo.sc.gov **Telephone:** (803) 737-0615

Employment Position or Title: Procurement Manager II

List SCAGPO/NIGP Involvement:

Position(s)	Date(s)
Publicity Committee	2000, 2001, 2002, 2003
Professional Development Committee	2002, 2003, 2005, 2006, 2008, 2009
Conference Committee	2002, 2003, 2005, 2006, 2007, 2008, 2009, 2010
Program Committee:	2008, 2009, 2010

List Other SCAGPO or NIGP Activities and Accomplishments

NIGP Diversity Essay 1st Runner Up	2002
CPPB	1999

Professional Purchasing Experience:

I am currently employed at the Materials Management Office (MMO) as a Procurement Manager where my primary responsibility is soliciting professional services. My previous work history includes Procurement Officer at the SC Department of Parks, Recreation & Tourism, and Procurement Officer at the South Carolina State Library.

Professional certifications including any State of South Carolina Procurement Levels

State of SC Levels I, II and III Certification
Certified Public Manager (CPM) (2006)
Associate State Certified Project Manager (2007)
Governor's Excel Program (2003)
Associate Public Manager (2001)

Other professional organizations

SC State Employees Association
SC Society of Certified Public Managers

Any additional information you may want to provide

I am a 1986 graduate of The University of South Carolina and will complete the dual MBA/MHA at Webster University in December 2010.

I have been, and will continue to be, a very active and involved member of SCAGPO. I look forward to the opportunity of continuing my service to you by soliciting your input on how we build on past accomplishments while keeping pace with the challenges we will face in the future of our profession.

Position Seeking:	Secretary
Name:	Janice A. Bell, CPPB
Employed by:	SC Dept of Labor, Licensing and Regulation
Length of service with present employer:	February 19, 2008 to present
Length of government service:	27 ½ years
E-Mail: bellj@llr.sc.gov	Telephone: 803-896-4335
Employment Position or Title:	Procurement Manager
List SCAGPO/NIGP Involvement with Position(s) and date(s) Example: (committees service, board Service, training seminars, annual Conference) Professional Development, Committee Member 2003, 2007 and 2009	2009-2010 Served as Director at Large 2009 Attended NIGP Forum in St. Louis, MO 2009 Served as NIGP Mentor 2008 Attended NIGP Forum in Charlotte, NC 2008-2009 Program Committee Member 2008 Membership Committee Member 2005-2006 Served as Director at Large 2004 Co-Sponsorship Committee Member 2003 Nominating Committee Member 2003-2009 Golf Committee Member 2000 Attended NIGP Forum in Baltimore, MD 1999-2000 Served as Director at Large 1999 Appointed Member of Executive Board 1998 Served as SCAGPO Secretary 1984 to present Member of SCAGPO 1984 to present Attended all SCAGPO Conferences/ Forums and Quarterly Training Seminars 1984-2009 Conference Committee Member
List SCAGPO, NIGP or Other Activities and Accomplishments (Examples: Degree from Certification(s) from, contest, scholarships, etc) with date(s).	By winning a contest from the Conference Committee in 1999, I was able to attend the NIGP Forum in 2000 held in Baltimore, MD.
Professional purchasing experience	Have 26 plus years of purchasing experience in the public and private sector
Professional certifications including any State Of South Carolina Procurement Levels	1997 to present Certified Professional Public Buyer (CPPB)
Other professional organizations	1984 to present Member of NIGP
Any additional information you may want to provide	As a member of SCAGPO, Janice works diligently toward promoting professionalism for this association. She is highly motivated to work with the Board and the membership to strive very hard to make a difference.

Candidate for Secretary

Name: Stacy Gregg

Employed by: Richland County School District One: Procurement Specialist

Length of service with present employer: 14 years

Length of government service: 14 years

E-Mail: sgregg@richlandone.org

Telephone: 803-231-7039

SCAGPO/NIGP Involvement with Position(s) and Date(s):

National Institute of Governmental Purchasing, Inc. (NIGP)

Diversity Committee 2004-2007

K-12 Knowledge Community 2007-2010

SC Association of Governmental Purchasing Officials (SCAGPO)

Info & Publicity Committee 2007, 2010

• Membership Committee 2009, Chair; 2010

Mentoring Committee Chair 2007, 2010

• Mentee 2007

Professional Development Committee 2009

• Program Committee 2010

SCAGPO, NIGP or Other Activities and Accomplishments:

Stacy earned an Associate's Degree in Public Service from Midlands Technical College and a Bachelors Degree in Interdisciplinary Studies (concentrating in Management and English) from the University of South Carolina, Columbia. Stacy was named to the National Dean's List in 2005.

Currently, she is studying in the Master of Public Administration program at the Columbia, SC campus of Strayer University. She was awarded a scholarship from SCAGPO in 2008.

Stacy began her employment with Richland County School District One's office of Procurement Services in June of 1996. Since that time, she has worked on several Strategic Planning Committees. Stacy has been a Lunch Buddy & Mentor. She was honored with the *Site Coordinator of the Year* award for her efforts with the Lunch Buddy Program in 1997. In 1999 she was nominated for District's *Classified Employee of the Year* award and nominated for the District's *Customer Care Champion* award in 2010.

Other Professional Organizations:

Stacy Gregg is a member of Women in Philanthropy (WIP) and was recently named to the United Way of the Midlands Education Council as the liaison to WIP.

Additional Information:

In her personal life, Stacy is a member of Zion Mill Creek Baptist Church where she is one of five singers in the Praise & Worship Ministry. She also serves on the Finance Committee as the church's Assistant Treasurer and . She coordinates the annual Women's Weekend Retreat & Women's Day Sunday Worship Service. Stacy is a member of the Parent Teacher Association at Midway Elementary in Lexington, SC. She previously served two terms as the President of the Parent Teacher Organization (2006 & 2007) of Veatrice Victoria Reid School (V.V. Reid) in Columbia, SC. In her spare time, Stacy likes to read, write, and spend time with her beautiful daughter, Zhara.

Position Seeking:	Director at Large
Name:	Ron Brock
Employed by:	SC DHEC
Length of service with present employer:	16 years
Length of government service:	16 years
E-Mail: brockrw@dhec.sc.gov	Telephone: 803-898-3295
Employment Position or Title:	Contracts manager
List SCAGPO/NIGP Involvement with position(s) and date(s)	Database Administrator: 1/01/07-Present -1/01/00-12/31/03 Conference Committee 1999-2003, 2006-2008 Program Committee 1999, 2006 Professional Development Committee Chair 1999 Membership Committee 1999, 2000
List SCAGPO, NIGP or Other Activities and Accomplishments	SCAGPO Distinguish Service Award 2008
Professional purchasing experience	SCDHEC Procurement Officer 1994-1999 Contracts manager 1999-Present
Professional certifications including any State of South Carolina Procurement Levels	CPPB
Other professional organizations	
Any additional information you may want to provide	

Position Seeking: Director-at-Large

Name: Clarissa Belton, CPPB, CPM

Employed by: South Carolina Department of Commerce
1201 Main Street, Suite 1600
Columbia, SC 29201

Length of service with present employer: 4 Years

Length of government service: 17 Years

E-Mail: cbelton@sccommerce.com

Telephone: 803-737-0416

Employment Position or Title: Controller- Finance & Procurement

List SCAGPO/NIGP Involvement with position(s) and date(s):

Position(s)	Date(s)
SCAGPO Member	1993 – Present
NIGP Member	1993 – Present
Information and Publicity Committee Member	2001-2006
Director-at-Large	2003-2004
Conference Committee Member	2003-2010
Professional Development Committee Member	2008-2009
Program Committee Member	2010

List SCAGPO, NIGP or Other Activities and Accomplishments:

Position(s)	Date(s)
CPPB	1998
Certified Public Manager	2006

Professional purchasing experience:

17 Years of governmental purchasing experience.

- 5 years – Parks, Recreation and Tourism – Procurement Specialist
- 5 years – Alcohol and Other Drug Abuse Services – Procurement Manager
- 3 years – SC Dept of Revenue – Procurement Director
- 4 years – SC Dept of Commerce – Controller – Finance & Procurement

Position Seeking: **Director at Large**

Name: **Robert M. Hardison**

Employed by: **Richland County School District One**

Length of service with present employer: **(7) years**

Length of government service: **(16) years**

E-Mail: rhardison@richlandone.org

Telephone: **(803) 231-7040**

Employment Position or Title: **Director Procurement and Warehouse Services**

List SCAGPO/NIGP Involvement with position(s) and date(s)

Legislative and Resolutions Committee 2009

Legislative and Resolutions Committee 2010

List SCAGPO, NIGP or Other Activities and Accomplishments

Attained Certified Public Purchasing Officer (CPPO) (2006)

Received Outstanding Agency Accreditation Achievement Award (2006)

Received Masters Degree Procurement & Acquisitions Management, Webster University (2008)

Professional purchasing experience:

Construction Engineer/Supervisor 5 years

Stone & Webster Engineering Corporation

Responsible for installation, technical support and procurement associated with installation of General Electric reactor internals. Also performed contract administration duties associated with GE and subcontractors.

Contract Administrator 4 years

Tennessee Valley Authority (TVA)

Managed large A-E contracts with total value estimated at \$100,000,000.00. Contracts were essential to re-start of TVA nuclear operations.

Contract Administrator 2 years

Lockheed Martin Utility Services (LMUS)

Managed all construction projects for uranium enrichment facility in Ohio and also managed large retro-fit project at sister facility in Paducah, KY.

Director, Procurement and Warehouse Services 7 years

Richland County School District One

Position Seeking: Director at Large

Name: Stacy Langdale, CPPB

Employed by: Medical University of South Carolina

Length of service with present employer: less than one year

Length of government service: seven + years

E-Mail: langdal@musc.edu

Employment Position or Title: Procurement Manager I

List SCAGPO/NIGP Involvement with position(s) and date(s) :

- SCAGPO Director at Large since 2008
- Served on either the Forum or Conference Committees since 2008
- Served as Chair of the Forum Decoration sub-committee 2010
- I have attended multiple annual Forums since 2003
- Active member of SCAGPO and NIGP since 2003

List SCAGPO, NIGP or Other Activities and Accomplishments

- Graduate of the Leadership Colleton Program 2008
- Served on the Leadership Colleton Alumni Association Board
- Served as Chair of the Leadership Colleton Alumni Association 2009-present

Professional purchasing experience

State of South Carolina Procurement Levels:

- I have maintained my CPPB since 2008
- I have obtained Levels I, II, & III of the State of South Carolina Procurement Certifications

Other professional organizations: na

Any additional information you may want to provide:

I hope to continue being involved and serving as SCAGPO Director at Large. The Board has made great strides and has represented the State of South Carolina in a way that we should all be proud of. I enjoyed being a part of such a fine group and believe that my ideas and input can continue to make a difference in your SCAGPO Board.

Position Seeking: Director at Large

Name: Stephen L. Pullie

Employed by: SC Department of Juvenile Justice

Length of service with present employer: Two years

Length of government service: Eleven years

E-Mail: slpull@scdjj.net

Employment Position or Title: Procurement Manager II

List SCAGPO/NIGP Involvement with position(s) and date(s) :

- Current Chair of 2010 Forum Committee
- Served on either the Forum or Conference Committees since approximately 2002
- Served as Chair of the Forum Security sub-committee 2007-2009
- I have attended all annual Forums since 2000

List SCAGPO, NIGP or Other Activities and Accomplishments

Professional purchasing experience
Procurement Specialist at SCDPS 1999-2004
Procurement Director at SCDPS 2005-2008
Procurement Director at SCDJJ 2009-2010

Professional certifications including any State of South Carolina Procurement Levels:

- I have maintained my CPPB since December 5, 2003
- SCDJJ has a \$200,000 Goods Certification and \$100,000 for services

Other professional organizations: na

Any additional information you may want to provide:

I believe in the importance that SCAGPO serves with regard to the Buyers in this State. I believe that I can provide ideas and leadership that will continue the fine work of those Board Members before me.

**SCAGPO
2010 Annual Fall Forum & Vendor Trade Show**

CERTIFICATION RENEWAL DOCUMENTATION FORM

This form should be kept in your files and submitted with your recertification application at the time of, not prior to, your certification expiration date. If you are attending the entire conference (11/10-12/2010), you qualify to receive a total of 16 contact hours, equivalent to 2 points towards CPPB and/or CPPO recertification. If you are attending only a portion of the conference, your total contact hours will be prorated (see below). In this case, you will be required to specify which sessions were attended to determine your total amount of contact hours applicable towards recertification.

Each eight (8) contact hours of education is equivalent to one (1) point towards CPPB and/or CPPO recertification.

For other recertification programs, submit this form to the sponsoring organization for its approval.

Please Print

Name: _____ Certification: _____ CPPO _____ CPPB
 Address: _____ _____ CPM _____ APP

 Phone: _____
 Fax: _____

I am recertifying for UPPC Certification: _____ CPPB _____ CPPO

Wednesday November 10, 2010

- | | |
|---|--|
| _____ SCAGPO: <i>First Timer's Orientation (60 mins.)</i> | _____ Procurement Topic: <i>Round Table Discussions (50 mins.)</i> |
| _____ Procurement Topic: <i>Basics of Best Value Bidding (50 mins.)</i> | _____ Procurement Topic: <i>SC Preference Laws(50 mins.)</i> |
| _____ SCAGPO: <i>Welcome/Introduction of the Board (10 mins.)</i> | _____ Professional Topic: <i>Just Bend The Nail (50 mins.)</i> |
| _____ Professional Topic: <i>ROI of Balance (90 mins.)</i> | _____ SCAGPO: <i>Member Business Meeting (60 mins.)</i> |
| _____ SCAGPO: <i>Trade Show (3.5 hrs.)</i> | _____ SCAGPO: <i>Member/Vendor Networking Social (4 hrs.)</i> |

Thursday November 11, 2010

- | | |
|---|--|
| _____ Procurement Topic: <i>SCEIS System Demo (50 mins.)</i> | _____ Procurement Topic: <i>Green Procurement (50 mins.)</i> |
| _____ Procurement Topic: <i>Nuggets, Tips, & Advice for the Procurement Professional (50 mins.)</i> | _____ Procurement Topic: <i>How to Market the Value of Procurement To Your Agency (50 mins.)</i> |
| _____ Procurement Topic: <i>P-Card Updates (50 mins.)</i> | _____ Procurement Topic: <i>2 Keys to Successful Contracting (50 mins.)</i> |
| _____ SCAGPO: <i>Member/Vendor Networking Luncheon (90 mins.)</i> | |

Friday November 12, 2010

- | | |
|---|---|
| _____ Procurement Topic: <i>MMO/ITMO Updates (50 mins.)</i> | _____ Professional Topic: <i>Lessons From the Board Room (90 mins.)</i> |
|---|---|

Signature _____ Date _____

By signing above, I hereby certify that I attended only a portion of the 2010 SCAGPO Conference as acknowledged above. I am claiming a total of _____ point(s).

I hereby certify that I have attended all three (3) days of the conference earning a total of 16 contact hours, or 2 points.

Signature _____ Date _____

Program-At-A-Glance

Wednesday November 10, 2010

8:00 a.m.	Member Registration Begins	Forum Committee	Lobby
9:00 a.m.	<i>First Timer's Orientation</i>	Program Committee	Leamington A
10:00 a.m.	<i>Round Table Discussions</i>	Various Facilitators	Sabal Palm
	Session: <i>Basic of Best Value Bidding</i>	Robert M. Hardison	Leamington B
	Session: <i>State Preference Laws</i>	Keith McCook	Leamington C
11:00 a.m.	Welcome/Intro of the Board	SCAGPO Board	Sabal Palms
11:10 a.m.	Session: <i>Just Bend The Nail</i>	Roddy Gray	Sabal Palms
1:30 p.m.	Silent Auction Begins	Certification Committee	Palmetto
1:30 p.m.	Session: <i>ROI of Balance</i>	Cindy Nixon-Witt	Sabal Palms
3:00 p.m.	Business Meeting & Election	SCAGPO Board	Sabal Palms
4:00 p.m.	Vendor Trade Show	Members & Vendors	Leamington Grand
7:30 p.m.	Networking Social (Election Results)	Members & Vendors	Leamington ABC

Thursday November 11, 2010

8:00 a.m.	Member Registration Continues	Forum Committee	Lobby
8:00 a.m.	Silent Auction Continues Through 4:00	Certification Committee	Palmetto
9:00 a.m.	Session: <i>SCEIS System Demo</i>	Wanda Dixon & Kimber Craig	Leamington B
	Session: <i>Green Procurement</i>	Kevin Lyons, PhD	Leamington C
10:00 a.m.	Session: <i>Advice for Procurement Professional</i>	Mary Sims	Leamington B
	Session: <i>Marketing the Value of Procurement</i>	Kevin Lyons, PhD	Leamington C
11:00 a.m.	Session: <i>P-Card Updates</i>	Amy Huffman	Leamington B
	Session: <i>Emergency Procurements</i>	Molly Crum	Leamington C
12:00 p.m.	Networking Luncheon	Program Committee	Basshead Deck
1:40 p.m.	Session: <i>Two Keys to Successful Contracting</i>	Eileen Youens	Sabal Palms
3:00 p.m.	Vendor Trade Show	Members & Vendors	Leamington Grand
5:45 p.m.	Gift Drawing	Forum Committee	Leamington Grand
7:30 p.m.	Awards Banquet	Forum & Program Committee	Sabal Palms

Friday November 12, 2010

7:30 a.m.	Networking Breakfast		Leamington ABC
9:00 a.m.	Session: <i>MMO/ITMO Updates</i>	Voight Shealy & Mike Spicer	Sabal Palms
9:45 a.m.:	Hotel Check-Out		
10:00 a.m.	Session: <i>Lessons From The Board Room</i>	Kwame Jackson	Sabal Palms
11:45 a.m.	Gift Drawing & Adjournment	Forum Committee	

Kwame Jackson



Kwame Jackson is polished, confident and credentialed with prestigious Wall Street experience and business lessons he learned from Donald Trump in front of 22 million people each week, on the hit show "The Apprentice."

As a New York City based entrepreneur, professional speaker and media personality, he is poised for global aspirations.

Equally proud to have been born in our nation's capital Washington, D.C., Jackson was also raised in Charlotte, North Carolina, which he considers his hometown.

Kwame holds a Bachelor of Science degree in Business Administration from The University of North Carolina at Chapel Hill Kenan-Flagler Business School and a Master of Business Administration degree from Harvard Business School.

Although he was flattered to make both *People Magazine's* 50 Most Beautiful People and its 50 Hottest Bachelors list in 2004, Kwame is a businessman first!

His professional experience includes co-founding several Internet start-ups during his time at Harvard, sales and marketing roles at Procter & Gamble, and most recently, on Wall Street as an Investment Manager for Goldman Sachs. It was his no nonsense attitude and ability to be a team leader that made him stand out on "The Apprentice" and it is his affable nature and street smarts that make him stand out in life. He continues to be courted by Fortune 500 firms, major television networks, fashion houses, sports teams, marketers, advertisers, community, civic and political leaders for his input and expertise.

As a professional speaker, he regularly addresses universities, aspiring entrepreneurs and executive management teams at the world's leading companies on various topics such as leadership, team building, surviving while thriving in corporate America and the importance of being an entrepreneur. Kwame's 250+ lectures to date include engagements at General Electric, American Express, McDonald's, JP Morgan Chase, The Democratic National Convention, London School of Economics, and Cornell University. Kwame's diverse efforts have been recognized with acclaim and accolades that include Keys to the City from Detroit, Indianapolis, Trenton, and Columbia; a National Entrepreneur Award from the United States Department of Commerce Small Business Administration and Minority Business Development Agency; and the declaration of "Kwame Jackson Day" by the Mayor of Charlotte, NC - Kwame's hometown.

It is his business savvy, passion for excellence and the lessons he has learned in the boardroom that have given him the ability to inspire others to explore, embrace, and execute the keys to success. True to Kwame's entrepreneurial training at Harvard, Kwame has founded Krimson by Kwame – a luxury lifestyle and Men's Accessories Brand whose executive neckwear is currently retailing in flagship Macy's and Belk department stores across the US, and Kwame Inc. a personal brand management firm focused on his multi-media efforts as a professional speaker, budding author, and television personality.

As for the future, LeBron James, Carly Fiorina, the Dean of Harvard Law School, Donald Trump, the CEO of McDonald's, Bob Johnson, and others will have their wisdom distilled in the release of Stay Hungry! - Kwame's first book compiling a series of first hand personal interviews with 20 global icons and personal mentors sharing their secrets to success and perseverance.

Kwame continues to live by his own words..."We have our whole lives to be ordinary, and only a few fleeting moments to be extraordinary!"

Roddy Gray



Over 200,000 people have enjoyed the wit and humor of Roddy Gray. He has been compared to a modern day Will Rogers or Lewis Grizzard. As one fan commented, “His thought provoking comments are wrapped delightfully in colorful ribbons of humor”. Roddy is president of the Keynote Speakers Group. He has served as Director of Production of the SC Governor’ School. He produced and hosted a cable television show for three years and wrote a weekly newspaper column for seven years. Mr. Gray appeared in several local and regional television commercials, as well as a CBS movie with Andy Griffith. Website: www.rodgy.com

Kevin Lyons, PH.D.



Kevin Lyons, Ph.D., is the Director of Purchasing at Rutgers, The State University of New Jersey, and is a research professor in supply chain environmental management and archeology also at Rutgers.

Lyons is responsible for all procurement and contracting for the institution and also conducts research on developing and integrating global environmental, social, economic, ethical criteria and data into supply chain/procurement systems and processes.

His work includes environmentally preferable products and services research, designing and implementing local, national and international environmental economic development systems, waste-to-energy systems and environmental and sustainable social policy and financial impact forecasting.

Cindy Nixon-Witt



Cindy is a Professional Certified Coach (PCC) with the International Coach Federation, an executive coach and consultant focused in the areas of leadership and organizational development, customer service and employee satisfaction best practices.

Cindy Nixon-Witt is also the Director of Development for The Children's Trust of South Carolina. She moved to Columbia, SC in 2004 and worked for a state non-profit in development where she managed the strategic development process, with an emphasis on communications, marketing, public relations, state-wide outreach, donor prospecting and grant writing. Prior to that, she worked in Florida for more than 20 years in training, business ownership, volunteer management, leadership development, corporate and non-profit community relations. She is a graduate of the University of Florida, BS in Journalism and Public Relations. Website: www.cnwsuccesscoach.com

Eileen Youens



Eileen Youens is an Assistant Professor of Public Law and Government at the University of North Carolina's School of Government. She previously practiced law with Womble Carlyle Sandridge & Rice in Raleigh, North Carolina, and with Vinson & Elkins in Dallas, and she clerked for the Honorable A. Joe Fish, then Chief Judge of the US District Court for the Northern District of Texas. She is a member of the North Carolina State Bar. Youens earned a bachelor's degree in music literature from Southwestern University and a law degree from Southern Methodist University, where she served as editor-in-chief of the SMU Law Review.

Kimber Craig, CPPB



Kimber Craig is a member of the SCEIS materials Management Team. She has 18 years procurement experience in both the public and private sectors. Her most recent experience was as Procurement Manager at the State procurement Office where she was an end user of the SCEIS System. Kimber graduated from the University of South Carolina with a Bachelor's Degree in Psychology.

Molly R. Crum

Molly R. Crum received a Bachelor of Arts from The College of Charleston and a Juris Doctor from the University of South Carolina. She is currently employed as an Assistant General Counsel by the South Carolina Budget and Control Board and serves as the legal counsel to the Chief Procurement Officers. Prior to joining the Board, she was employed by the South Carolina Attorney General's Office as an Assistant Attorney General.

Rochelle P. Daniels, CPPB

Rochelle P. Daniels, CPPB, serves as the Procurement Manager for Midlands Technical College in Columbia. Rochelle is a graduate of Benedict College with a B.S. degree in Business. She has been with Midlands Technical College for over 28 years. She has been a member of SCAGPO since 1992, is a member of NIGP and holds the CPPB certification; she has served on the membership, conference, professional development and program committees, 2008 vice president, 2009 president and currently serving on the board as the immediate past president. Rochelle is also a member of the South Carolina Government Finance Officers Association (GFOASC), presented twice at the Community College Business Officers Association (CCBO), and a member of the Southern Association of College and University Business Officers (SACUBO).

Georgia Gillens, CPPB CPM

A member of the Services Team at the Budget and Control Board's Materials Management Office, Georgia is responsible for statewide service contracts and service contracts exceeding each state agency's certification level. Ms. Gillens is a graduate of the University of South Carolina where she received a B. A. in Political Science. She will graduate in December 2010 with a dual master's degree (Master's of Business Administration and Master's of Health Administration) from Webster University. She is a Certified Public Manager and currently serves as a member of the Membership Affairs and Archivist Committees of the American Academy of Certified Public Managers. Ms. Gillens holds the designation of Certified Professional Public Buyer and is a graduate of the Governor's Excel Program. She is a member of the National Institute of Governmental Purchasing, Inc. (NIGP), serves as a Director-At-Large on SCAGPO's board.

Wanda Dixon, CPPB



Wanda Dixon is the State Materials Management Lead for the SC Enterprise Information System (SCEIS) project. She has 11 years experience in government purchasing including with DHEC, MMO, and ITMO before joining the SCEIS project in December 2004. Wanda has been a member of SCAGPO since 1993 and held many positions including President in 1999. Wanda earned a Bachelor of Arts degree from the University of South Carolina and dual Masters of Arts degrees in Business and Computer Resource and Information science from Webster University. She has also earned Certified Public Manager credential and has served in numerous capacities in the SC Society of Public Managers.

Sam Hanvey, Jr., CPPB



Mr. Hanvey is the Enterprise Manager for the Information Technology Management Office, he is responsible for developing, reviewing and approving information technology technical and functional specifications for the acquisition of Information Technology equipment and services. Sam provides consultations to agencies, throughout the State, for the purposes of assisting and guiding their purchasing methods to ensure compliance with the South Carolina Consolidated Procurement Code and regulations. He also consults with agencies legal advisors in reviewing contract documents for legal sufficiency, conformity to proposal provisions for compliance with State law and policy. Sam serves as Contract Administrator for State term contracts by monitoring the performance of contracts to insure compliance with contract terms and arbitrates issues of conflict between vendors and agencies. Mr. Hanvey has worked in ITMO for over 17 years.

Robert M. Hardison, CPPO

Bob Hardison is the Director of Procurement & Warehouse Services for Richland County School District One. Since becoming Director in 2004, he led the District's Procurement team to receive NIGP's "Outstanding Agency Accreditation Achievement Award" in 2006. Bob has extensive experience in governmental procurement on the federal and local levels. He has earned a Masters Degree Procurement & Acquisitions Management from Webster University, where he currently serves as needed as an Adjunct Professor. Mr. Hardison is an active member of SCAGPO and has served on the Legislative and Resolutions Committee for the past two years.

Amy Huffman

Amy Huffman currently works as the procurement Card Program Administrator for the SC Department of Mental Health. She has twenty five years of Procurement experience and was a member of the initial State of South Carolina Procurement Card Program at the University of South Carolina in 1997.

Keith McCook

Earned his B.A. in 1989 from the University of Colorado and his J.D. in 1993 from the University of South Carolina. Keith works as an Assistant General Counsel for the South Carolina Budget & Control Board. As the agency responsible for the state's centralized procurement function, the Board employs three Chief Procurement Officers, one each for goods and services, construction, and information technology. For eleven years, Keith has served as the primary legal counsel for all three officials, with his practice focusing on issues of public procurement, government contracts, construction, UCC Sales, FOIA, and software licensing. His views expressed during any seminar are entirely his own and do not necessarily represent those of the Budget & Control Board of the Chief Procurement Officer.

Tony Shealy

Tony Shealy is the Purchasing Director for Lexington County School District Two. He has more than twenty years of purchasing and audit and evaluation experience in state government, higher education and school districts.

Voight Shealy, CPM

Has a BS degree in Accounting from Newberry College. He is a Certified Public Manager and a former Certified Fraud Examiner. Voight has more than 33 years of service with the State of South Carolina as an auditor and a procurement officer. He has served as the State's Chief Procurement Officer for Goods and Services since 1994 and the Materials Management Officer since 1996. He manages the State's central procurement offices for supplies, services, information technology and construction, which process procurements valued at more than \$1.5 billion last fiscal year. Voight is very active in the National Association of State Procurement Officers (NASPO), an association of the chief procurement officers from all 50 states. He is a past president of NASPO, has been a Board member for the past 11 years.

Mary Sims, CPPO CPPB

Mary Sims is a Procurement Manager for the University of South Carolina. Ms. Sims has worked previously at SC Coastal Council, SC DHEC and was the Director of Procurement at South Carolina State College. She is an active member of SCAGPO, having served as President in 1995. Mary was honored with the James Barnes Award in 1997. She is a member of NIGP, where she serves as an Instructor. Mary has a Bachelors degree in Business and earned a Masters degree in Business Administration from Webster University. In her personal life, Mary is married with four children and two grandchildren.

Mike Spicer

Mike Spicer is currently the Chief Procurement Officer for Information Technology for the State of South Carolina. Involved with technology for over thirty five years, Mike's technical experience spans a wide range of applications including helicopter navigation, control and instrument systems, typewriters, personal computers, typesetters, copiers, and printers. Mike's experiences with technology and contracting led to the introduction of service level agreements between his office and the agencies it serves. He also introduced "solutions-based" requests for proposals, a methodology for considering multiple technology solutions during the contracting process, and subject-matter evaluations. Mike is a graduate of the South Carolina Executive Institute; the Governor's Excel Leadership Program, and holds a bachelor's degree in Business Administration from Limestone College.

Samuel (Sam) G. Stephens, Jr.



Sam Stephens is a Certified Public Purchasing Officer (CPPO) with over 26 years experience in public purchasing. He has been employed with the County of Dorchester since 1983 and currently serves as the Procurement Director. He is responsible for the procurement of all goods and services purchased by the County. Sam has been an active member of the South Carolina Association of Governmental Purchasing Officials since 1984. He has served on many committees for SCAGPO and served as its president in 2000. Sam is also a member of the National Institute of Governmental Purchasing (NIGP). Sam holds a Bachelor of Science degree in Accounting from Clemson University.

John Stevens, CPPB, CPM

John is a graduate of the University of South Carolina with a BA degree in Humanities and a certificate in Telecommunications from Midlands Technical College. Nearly 23 years purchasing experience spanning government, manufacturing, distribution and construction contracting. John has been employed by the South Carolina State Procurement Office since December 1990 and State Procurement Officer since July 2004. John received his Certified Professional Public Buyer in 1994 and his Certified Public Manager in

Basics of Best Value Bidding

Bob Hardison

In this concurrent session, participants will receive a brief overview of the Best Value Bid process, beginning from identifying a need through making an award.

Bank of America P-Card Basics

Amy Huffman

This session is for new WORKS users to includes allocation and reports.

How To Market The Value Of Procurement To Your Agency

Kevin Lyons, PhD

In this time of economic woes and budget cuts, the procurement professional is tasked with the added responsibility of proving his or her worth on a regular basis. In this session, Kevin Lyons will share survival strategies that will prove beneficial to all who attend and puts them to use.

Just Bend The Nail

Roddy Gray

A great trip down that Yellow Brick Road with some great surprises on dealing with people. You learn that taking the time to recognize skills and talents of people lead to some major treasures like morals and great work ethics. You'll enjoy meeting once again those delightful OZ characters. Pay attention. The Wizard is watching!

Lessons From The Boardroom

Kwame Jackson

In the closing session, Kwame Jackson will share profound life lessons, ideologies, and survival techniques which led him to be chosen as a cast member in the inaugural season of the NBC phenomenon, The Apprentice (starring Donald Trump), and ultimately into the show's finale as one of the last two remaining candidates.

Nuggets, Tips, and Advice for the Public Purchasing Professional

Mary L. Sims

Procurement professionals today are faced with unprecedented challenges processing work quickly and efficiently while developing and managing complex procurements and doing more with less. This workshop will provide a potpourri of practical tips and strategies on how the public purchasing official can survive and add value to their workplace.

Two Keys to Successful Contracts: Spec Writing and Contract Management

Eileen Youens

Successful contracting depends on well-written specifications and thoughtful contract management. This session will provide tools for drafting specifications and managing contracts. The principles discussed will apply to purchases, service contracts, and construction projects of all types and sizes.

The ROI of Balance

Cindy Nixon-Witt

It's not about the amount of time you spend working vs. not-working. It's more about how you spend your time working and relaxing, or recognizing that what you do in one area fuels your energy for the other. In this session discover what the best work-life balance is for you.

What are the benefits of work-life balance for your organization?

What are the benefits for you?

What is the difference between "doing and being"?

Round Table Discussions

Georgia Gillens, Sam Hanvey, Mary Sims, Tony Shealy & Sam Stephens

This forum provides open discussion on topics and questions particular to the needs of those working in state, local, k-12, and higher education settings.

SCEIS System Demo and Discussion

Wanda Dixon & Kimber Craig

In this session, SCEIS Material s Management will be demonstrated for the procurement the procurement process from the creation of a solicitation to the creation of an award. Quarterly reports will also be discussed and demonstrated.



**Side by side,
community by community,
state by state.
Opportunity at every step.**

The demands facing government entities are more challenging than ever. So our specialized client teams work side by side with you to turn challenges into opportunities. To help you do more with less with greater efficiency, transparency and control. After more than a century of experience serving the public sector, we're here with advice and a range of solutions including credit, treasury and liquidity. Bringing the capabilities of a global financial services organization to the state and community level.

Learn more about our comprehensive financial solutions for government.

Call 1.888.299.3172 for more information or visit bankofamerica.com/government

Bank of America
Merrill Lynch

"Bank of America Merrill Lynch" is the marketing name for the global banking and global markets businesses of Bank of America Corporation. Lending, derivatives, and other commercial banking activities are performed globally by banking affiliates of Bank of America Corporation, including Bank of America, N.A., member FDIC. Securities, strategic advisory, and other investment banking activities are performed globally by investment banking affiliates of Bank of America Corporation ("Investment Banking Affiliates"), including, in the United States, Banc of America Securities LLC and Merrill Lynch, Pierce, Fenner & Smith Incorporated, which are both registered broker-dealers and members of FINRA and SIPC, and, in other jurisdictions, locally registered entities. Investment products offered by Investment Banking Affiliates: Are Not FDIC Insured • May Lose Value • Are Not Bank Guaranteed. ©2010 Bank of America Corporation ARO343L3

Businesses Represented at Forum

All Pro Solutions, Inc.	Sandra Czentye	(803) 980 4145	sandra@all-pro-sol.com
Alltel	Johnathan Judy		johnathan.judy@alltel.com
Alpha Integrated Systems Inc.	Austin Oelhafen		austin@alpha-integrated.com
Bank of America			
Blanchard Machinery Co.	Summer Johnston	(866) 764 4819	sfjohnston@blanchardmachinery.com
Bonitz Flooring Group	Dwight Culler		dwightculler@bonitz.com
Bridgeway Solutions Inc.	Stephanie Murray	(828) 438 1634	s.murray@bridgewaysolutions.com
Camcor, Inc.	Bryan Pigford	(800) 298 1181	bpigford@camcor.com
Cardinal Health	Brian James		brian.james@cardinalhealth.com
Carolina Office Systems	Donna Billingsley	(803) 731 0231	donna.billingsley@carolinaos.com
Churchich Recreation & Design	Sue Churchich	(843) 757 3150	sue@churchichrecreation.com
ClarkPowell	Kristie Staton	(336) 760 1820	kstaton@clark-powell.com
Clean Masters	Pam Kemmerlin		pkemmerlin@sc.rr.com
Club Car Inc.	Jim Staub	(706) 650 9206	jim_staub@clubcar.com
Control Management	Kelly Turbeville	(803) 779 8191	kellyt@controlmanagement.com
Corporate Concepts	Rutledge Davies	(803) 758 2904	rdavies @corporateconceptsofsc.com
Cromers	Dawn Griner	(803) 779 0731	dawn@cromers.com
Columbia Truck Center	Steve Wisner	(803) 376 1311	swisner@columbiatruckcenter.com
Compel Office	Anthony Vitagliano	(773) 253 4843	anthonyv@compeloffice.com
Contrax Furnishings	Tammy Trahan	(352) 373 0622	ttrahan@contrax.com
Deer Sales and Marketing LLC	Joe Reed	(803) 808 0135	joe@deersales.com
Devon Office Furniture	Michelle Alfronti		maffronti@devonofficefurniture.com
DeWalt	Harry Brennan		harry.brennan@bdk.com
Fastenal	Christopher White		cwhite@fastenal.com
Forms & Supply Inc.	Shirley Lockamy	(843) 236 2376	shirley.lockamy@formsandsupply.com
Fortran Communications, Inc.	Mary Ackerman	(843) 266 0122	marya@fortran-inc.com
GovDeals Inc.	Angela Davis	(334) 387 0519	adavis@govdeals.com
Graybar	Vaughn Hall	(803) 796 2796	vaughn.hall@graybar.com
Greenville Office Supply (GOS)	Charles Scales	(864) 242 1370	cscales@gos1.com
Harris Integrated Solutions Inc.	Ken Fryar	(803) 796 8302	jessicak@harrisisi.com
Herald Office Systems	Becky Williams		bwilliams@hosnet.net
HD Supply Facilities Maintenance	Brad Handley		brad.handley@hdsupply.com
Imaging Solutions & Services, Inc.	Kelly Green		kgreen@issi-online.com
Indiana Furniture / OED	Terry Moore	(770) 984 8918	terryw.moore@mindspring.com
Ion Wave Technologies	Edmond McClure/Darren Henderson		sales@ionwave.net
JM Grace Corp	Albert Eichelberger		albert.eichelberger@jmgrace.com

Businesses Represented at Forum

Laser Print Managed Print	Valerie Nunn or Coleman Bates	(803) 788 2669	valerien@lmpinc.com; colemanb@lmpinc.com
Lee Transport Equipment Inc.	Calvin Geddings		cgeddings@leetransport.net
Major Business Machines	Steve Bailey	(864) 288 9841	smbailey@mbmachines.com
Mannington Commercial	Mark Collier		mark_collier@mannington.com
McWaters Inc.	Bobby Nunn	(803) 252 5567	bnunn@mcwaters.com
Mpact Systems Inc.	Frankie Lyles	(877) 696 0985	frankie.lyles@mpactsystems.com
MSC Industrial Supply	Ed Villarreal	(954) 969 9452	villarreal@mscdirect.com
National IPA	Todd "Bishop" Theroff	(615) 771 4776	todd.theroff@nationalipa.org
New Century Systems	Rick Young	(704) 248 0454	rick.young@ncsinc.net
OfficeMax	Pam Healey	(407) 583 8918	pamhealey@officemax.com
Ontario Investments	Jim Marsallo, Jr.	(315) 431 4675	jmarsallojr@ontinv.com
Patterson Pope	Victoria Campbell		vcampbell@pattersonpoppe.com
PBA	James McQuilla		james@pbaworks4u.com
Peek Pavement Marking	Chris Lammons	(706) 563 7762	clammons@peeksafety.com
Pollock Company	Gaylon Scoates	(803) 772 2211	gscoates@pollockcompany.com
RPM Engineers, Inc.	Brittany Williams		bwilliams@rpmengineers.com
SciQuest	Ian B. Silver		isilver@sciquest.com
Secom Systems Inc.	Stan Scott	(864) 292 9995	stan@secomwireless.com
Sharp	Randy Bidwell	(864) 675 2161	randy.bidwell@sharpusa.com
SourceCorp	Jan Herwick	(214) 740 6531	janherwick@srcp.com
Southeastern Paper Group	Tammy Thompson	(864) 253 1864	tthompson@sepapergroup.com
Space Ray Infrared Gas Heaters	Ron Hamrick	(704) 434 2932	hamrickreh@aol.com
Specialty Underwriters LLC	Elaine Blunck	(414) 216 0344	eblunck@su-group.com
Stanley Proto	Jeffrey Buske	(877) 858 5919	jbuske@stanleyworks.com
Staples Advantage	Tinesha Love		tinesha.love@staples.com
SunBelt Rentals	Kathy Stevens	(843) 797 8882	kstevens@sunbeltrentals.com
The Joe Henry Company	Dan Turpin	(803) 779 3999	dant@joehenry.com
TORO/Turf Equipment & Supply	Ed Washburn	(724) 468 3317	turfed@windstream.net
Total Office Solutions	Larry Frierson or Karen	(803) 776 8660	larryf@msitos.com
Toter / WasteQuip	Debbie Johnson	(704) 878 0734	djohnson@wastequip.com
Vaughn Business Systems	Jim Vaughn	(843) 686 3950	jim@vaughnbusiness.com
Verizon Wireless	Brenda Foster		brenda.foster@erwinpenland.com
Vic Bailey Ford	Sterling Anderson		sa@vicbaileyauto.com
Virco Inc.	Nathan Reed	(800) 396 8242	nathanreed@virco.com
Wulbern-Koval Company	Karen Polk	(843) 577 7299	kpolk@wulburn-koval.com
Xerox	Allen Harris	(803) 786 2736	allen.harris@xerox.com

Businesses Represented at Forum

AlphaNumeric Systems	Wendy Burgess/Brinda Paone	(919) 781 7575	wburgess@alphanumeric.com; bpaone@alphanumeric.com
American Time Data, Inc.	Rebecca Patterson	(803) 791 8463	rebeccap@americantimedata.com
Enterprise Holding	Jessica Murphy	(912) 604 4439	jessica.r.murphy@ehi.com
Groundwater & Environmental Svcs	Tom Chmura	(803) 749 4080	tchmura@gesonline.com
Grove Medical	Amanda DeSisto	(864) 269 0283	amandada@grovemedical.com
New Venue Technologies Inc.	Jacque P Riley	(803) 386 1037	jriley@newvenuetech.com
Oce North America	Scott Michael	(803) 796 4849	scott.michael@oce.com
Office Depot	Bill Crockett	(704) 969 8708	bill.crockett@officedepot.com
Pitney Bowes Inc.	Mark Forbes	(803) 546 1539	mark.forbes@pb.com
Ricoh Business Solutions	Rives Mann	(843) 745 1746	ben.mann@ricoh-usa.com
Sprint	Paige Melton & Rex Nanney	(864) 275 8025	paige.melton@sprint.com
The Sports Flooring Group	Brian Cockfield	(704) 821 2550	brian@sportsfloorsonline.com
Wasper, Inc.	Skip Skipper	(803) 791 1700	skipskipper@bellsouth.net

Partnering for
success in
South Carolina

RICOH

Contact: Rives Mann
4401 Belle Oaks Drive
Suite 320
Charleston, SC 29405
Phone: (843)745-1746
Ben.Mann@ricoh-usa.com

Ricoh 
**Production
Printing**

 **ONTARIO**
INVESTMENTS, INC.

8:00 a.m.	Lobby: Member Registration through 5:00 p.m.		
9:00 a.m.	Leamington A: First Timer's Orientation	Leamington B:	Leamington C:
10:00 a.m.	Sabal Palm Ballroom: Concurrent Session <i>Round Table Discussion</i>	Leamington B: Concurrent Session <i>Bob Hardison</i> Basics of Best Value Bidding	Leamington C: Concurrent Session <i>Keith McCook</i> Preferences
11:00 a.m.	Sabal Palm Ballroom: Welcome/Introduction of Board General Session 11:10 a.m. <i>Roddy Gray</i> Just Bend the Nail	Leamington B:	
12:00 p.m.	Lunch On Your Own		
1:00 p.m.		Leamington B:	Leamington Foyer: Vendor Registration through 5:00 p.m.
2:00 p.m.	Sabal Palm Ballroom: 1:30 General Session <i>Cindy Nixon-Witt</i> The ROI of Balance	Leamington B:	Palmetto: 1:30 p.m. Silent Auction through 5:00 pm
3:00 p.m.	Sabal Palm Ballroom: Business Meeting & Election	Leamington B:	

**Wednesday
November 10, 2010
(Continued)**

4:00 p.m.	Leamington Grand Ballroom: Trade Show Networking Through 7:00 p.m.			
5:00 p.m.				
6:00 p.m.				
7:00 p.m.	Leamington ABC: <i>(Ticket Required)</i> <i>Announcement of 2011 Officers 7:30 p.m.</i> Networking Social through 11:30 p.m.			

**Thursday
November 11, 2010**

8:00 a.m.	Lobby: Member Registration through 5:00 p.m.			Palmetto: Silent Auction through 4:00 pm
9:00 a.m.	Leamington A: Concurrent Session (Vendors) <i>Cindy Nixon-Witt</i> Decision Making with the GROW Model	Leamington B: Concurrent Session <i>Wanda Dixon & Kimber Craig</i> SCEIS System Demo & Discussion		Leamington C: Concurrent Session <i>Dr. Kevin Lyons</i> Green Procurement
10:00 a.m.	Leamington A: Concurrent Session (Vendors) <i>John Stevens</i> Doing Business with the State of SC	Leamington B: Concurrent Session <i>Mary Sims</i> Nuggets, Tips, & Advice for the Public Procurement Agent		Leamington C: Concurrent Session <i>Dr. Kevin Lyons</i> Survivor 101: How to Market the Value of Purchasing to Your Agency
11:00 a.m.	Leamington A: Concurrent Session (Vendors) <i>Wanda Dixon & John Stevens</i> SCEIS: What Vendors Should Know	Leamington B: Concurrent Session <i>Amy Huffman – Bank of America</i>		Leamington C: Concurrent Session <i>Molly Crum</i> Emergency Procurements

**Thursday
November 11, 2010
(Continued)**

12:00 p.m.	Basshead Deck: <i>(Ticket Required)</i> Networking Luncheon										
1:00 p.m.	Sabal Palms: (1:40 p.m.) General Session <i>Eileen Youens</i>										
2:00 p.m.	Two Keys to Successful Contracts: Specification Writing & Contract Management										
3:00 p.m.	Leamington Grand Ballroom Trade Show Networking										
4:00 p.m.	Palmetto: 4:00 p.m. Silent Auction Ends										
5:00 p.m.	Leamington Grand Ballroom: Gift Drawing (5:45 p.m.)										
6:00 p.m.											
7:00 p.m.	Sabal Palm Ballroom: (7:30 p.m.) Awards Banquet										

Friday
November 12, 2010

7:30 a.m.	Leamington A, B, C Networking Breakfast					
9:00 a.m.	Sabal Palm: Closing Session (Update) <i>MMO/TMO Until 9:45 a.m.</i> Check-Out Break 9:45 until 10:00					
10:00 a.m.	Sabal Palm: 10:00—11:45 a.m. General Session <i>Kwame Jackson</i> Lessons From The Boardroom					
11:00 a.m.	Sabal Palm: Gift Drawing Adjournment					
12:00 p.m.						

Additional Notations:

SCAGPO's 33rd Annual Professional Development Forum & Trade Show



Returning to Myrtle Beach
Kingston Plantation

November 14-18, 2011

Registration begins spring 2011

Souvenir Booklet is made possible through the following donors:

Complimentary Graphic Design of Cover &
Conference Logo
Derrick L. Brown
Urban Nation Designs
Columbia, SC
803-546-6947

Printing of Member Booklet, Banquet Programs,
and Vendor Booklet provided by

Ricoh
Ricoh Production Printing
Ontario Investments



Insert Back Cover Here